



**CITY OF HOUSTON - CITY COUNCIL**

Meeting Date: 11/13/2019

ALL

Item Creation Date: 10/16/2019

S29119 - Padlocks/Door Locks and Associated Hardware -MOTION

Agenda Item#: 10.

**Summary:**

**NOT A REAL CAPTION**

Approve an award to **HERBERT L. FLAKE COMPANY LLC DBA H. L. FLAKE SECURITY HARDWARE** in the amount not to exceed \$400,000.00 for padlocks/door locks and associated hardware for the Houston Airport System - 3 years with two one-year options

**Background:**

**Formal Bids Received August 1, 2019 for S05-S29119 - Approve an award to Herbert L. Flake Company LLC dba H. L. Flake Security Hardware in the amount not to exceed \$400,000.00 for padlocks/door locks and associated hardware for the Houston Airport System.**

**Specific Explanation:**

The Director of the Houston Airport System and the Chief Procurement Officer recommend that City Council approve an award to **Herbert L. Flake Company LLC dba H. L. Flake Security Hardware** in the amount not to exceed **\$400,000.00** for padlocks/door locks and associated hardware for the Houston Airport System. It is further requested that authorization be given to make purchases, as needed, for a **36-month term with two one-year options**. This award is for the purchase of combined and/or uncombined locks, cores, blank and/or cut keys, padlocks, crash bars, touch bars, push buttons, and various hardware that supports the Houston Airport Systems' patented keyways and other keyways at George Bush Intercontinental, William P. Hobby, and Ellington Airports.

This is a price list solicitation. The best discount which determines the low bid for a price list is the best bid received for quantities of high-use items selected as sample pricing items based on the current needs of the department. The bid total for sample pricing items does not represent the total amount to be purchased; rather, this award recommendation is for the total estimated expenditures projected over the 60-month period based on the low bid submitted for the representative samples.

This project was advertised in accordance with the requirements of the State of Texas bid laws. Fifteen prospective bidders downloaded the solicitation document from SPD's e-bidding website and four bids were received as outlined below.

**Herbert L. Flake Company LLC dba H. L. Flake Security Hardware:** Award on its low bid for Group Nos. 1 and 2 (Best Mechanical and Electronic Locks Price List; which includes but is not limited to cores, levers, and locks and the Mechanical Pushbutton Lock Price List; which includes but is not limited to lock sets, push buttons, and cores) in the amount not to exceed \$400,000.00.

<u>Company</u>	<u>Sample Pricing</u>
1. <b>Herbert L. Flake Company LLC dba H. L. Flake Security Hardware</b>	<b>\$1,790.07</b>
2. MSC Industrial Supply	\$2,162.51
3. RAE Security, Inc.	\$2,327.32
4. Kinetic Motorwerks LLC	\$2,494.00

**M/WBE Participation:**

Zero-percentage goal document approved by the Office of Business Opportunity.

**Hire Houston First:**

The proposed award requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, **Herbert L. Flake Company LLC dba H. L. Flake Security Hardware** is HHF designated, but they were the successful awardee without application of the HHF preference.

**Fiscal Note:**

Funding for this item is included in the FY20 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

DocuSigned by:  
*Jerry Adams*  
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10/31/2019

**Jerry Adams, Chief Procurement Officer**  
Finance/Strategic Procurement Division

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**Department Approval Authority Signature**

