



CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 10/10/2017

ALL

Item Creation Date: 9/22/2017

L26237 - CISCO Professional Services, Maintenance, Support Services, Software and Hardware ORDINANCE

Agenda Item#: 26.

Summary:

ORDINANCE approving and authorizing a contract between the City of Houston and **NETSYNC NETWORK SOLUTIONS** for professional services, maintenance, support services, software and hardware in support of the City's effort to standardize the voice, data and wireless networks on the Cisco platform for the Houston Information Technology Services; providing a maximum contract amount; containing provisions relating to the subject; and declaring an emergency - \$41,888,144.60 - General, Enterprise and Other Funds

Background:

Formal Bid Received for S17-L26237 - Approve an Ordinance Authorizing an Enterprise Agreement Between the City of Houston and Netsync Network Solutions in a total amount not to exceed \$41,888,144.60 for Professional Services, Maintenance, Support Services, Software and Hardware in support of the City's effort to standardize the Voice, Data and Wireless Networks on the Cisco platform for the Houston Information Technology Services (HITS).

Specific Explanation:

The Chief Information Officer and the Chief Procurement Officer recommend that City Council approve an ordinance authorizing an enterprise agreement between the City of Houston and **Netsync Network Solutions** for a **five-year term and two one-year options** in a total amount not to exceed **\$41,888,144.60** for Professional Services, Maintenance, Support Services, Software and Hardware in support of the City's effort to standardize the Voice, Data and Wireless Networks on the Cisco platform. Requested funding will allow for contract execution for the initial five-year term. HITS will return to Council to request additional contract capacity for the two option years of the contract.

City of Houston is consolidating all Cisco purchases into a single citywide agreement with Netsync Network Solutions in lieu of separate purchase orders per department. Consolidating the City's purchases allows the City to take advantage of a significantly increased discount. Netsync Network Solutions will provide Cisco certified hardware, maintenance/support, consulting services and managed services support for the City's expansive voice, data and wireless networks. Hardware will include replacement of aging assets in addition to capital expansion projects. Consulting services will include design and engineering, implementation and project management services. Managed services will support on-call tier II and tier III coverage of ad hoc projects in support of the City's stabilization and strategic efforts. The agreement will also provide annual maintenance to hardware and software.

Background:

Cisco is the City of Houston's standardized platform for network data and voice communications. This infrastructure provides the foundation for all computing systems citywide, supports data center operations, staff and public Wi-Fi in City facilities, telephone contact centers such as 3-1-1, HPD, PWE as well as the City's enterprise voice and data networks.

This project was advertised in accordance with the requirements of the State of Texas bid laws. 15 prospective bidders downloaded the solicitation document from the Strategic Procurement Division's e-bidding website and five bids were received as outlined below.

Bids Received/ Percent Discount Off of List -	Thomas Galloway Corporation	Netsync Network Solutions	DataVox	DISYS Solutions, Inc.	LOGICALIS INC	Norstan Communications Inc	Sinus Computer Solutions, Inc.
1 Cisco Hardware	0.00%	45.50%	42.00%	41.80%	41.60%	0.42%	4.00%
2 Cisco Software and Licenses	0.00%	45.50%	42.00%	41.80%	41.60%	0.23%	5.00%
3 Cisco Hardware Maintenance (Technical and maintenance Services)	14.00%	21.00%	22.00%	21.00%	22.60%	0.23%	5.00%
4 Cisco Advanced Services	0.00%	0.00%	10.00%	10.00%	0.00%	0.10%	5.00%
5 APC UPS Hardware	0.00%	40.00%	42.00%	30.00%	41.60%	0.10%	5.00%

M/WDBE Participation:

The invitation to bid was advertised as a goal-oriented contract with an 11% MWBE participation level for the hardware value of the

contract and 24% M/WBE participation level for the service value of this contract. Netsync Network Solutions, has designated the below-named companies as its certified MWBE subcontractors.

VENDOR NAME	TYPE OF WORK	PERCENT
LyncVerse Technologies	Hardware	11%
LyncVerse Technologies	Services	24%

Pay or Play Program:

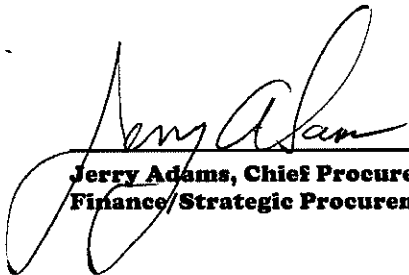
The proposed contract requires compliance with the City's 'Pay or Play' ordinance regarding health benefits for employees of City contractors. In this case, Netsync Network Solutions has elected to pay into the Contractor Responsibility Fund in compliance with City policy.

Hire Houston First:

The proposed contract requires compliance with the City's 'Hire Houston First' ordinance that promotes economic opportunity for Houston businesses while supporting job creation. In this case Netsync Network Solutions is a designated HHF company, but they were the successful awardee without application of the HHF preference.

Fiscal Note:

Funding for this item is included in the FY2018 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policy Ord. 2014-1078.



**Jerry Adams, Chief Procurement Officer
Finance/Strategic Procurement Division**

Department Approval Authority

Estimated Spending Authority			
DEPARTMENT	FY2018	OUT YEARS	TOTAL
Houston Information Technology Services (1002)	\$1,553,155.00	\$16,952,464.00	\$22,073,619.00
Houston Information Technology Services (1800)	\$3,568,000.00		
Houston Airport System	\$839,790.00	\$8,902,840.00	\$9,742,630.00
Public Works & Engineering	\$806,000.00	\$3,224,000.00	\$4,030,000.00
Houston Police Department	\$300,000.00	\$1,200,000.00	\$1,500,000.00
Contingency	\$0.00	\$4,541,895.60	\$4,541,895.60
TOTALS	\$7,066,945.00	\$34,821,199.60	\$41,888,144.60

Amount of Funding:

\$ 300,000.00 – FY18 General Fund (1000)
 \$ 1,553,155.00 – FY18 Revolving Fund (1002)
 \$ 3,568,000.00 – Equipment Acquisition Fund (1800)
 \$ 150,000.00 – Water and Sewer System (8305)
 \$ 656,000.00 – Combined Utility System (8300)
 \$ 100,000.00 – HAS AIF Capital Outlay Fund (8012)
 \$ 739,790.00 – HAS Revenue Fund (8001)
 \$ 7,066,945.00 – FY18 Total
\$34,821,199.60 - Out Years
\$41,888,144.60- Contract Total

Contact Information:

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ATTACHMENTS:**Description**RCA#L26237- CISCO Professional ServicesBid TabRCA Funding SheetsAffidavit of OwnershipFair Campaign (Form A)POP formHHFPWE updated funding sheetContract Spend Authority RequestSAP Funding InformationRCA Funding Info - PWERCA Funding Info - PWEfundingOrdinancePWE Signed Coversheet**Type**

Signed Cover sheet

Backup Material

Financial Information

Backup Material

Backup Material

Backup Material

Backup Material

Financial Information

Financial Information

Financial Information

Financial Information

Financial Information

Financial Information

Ordinance/Resolution/Motion

Signed Cover sheet