



CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 10/14/2025

ALL

Item Creation Date: 9/29/2025

S29473.A2 - Aluminum Traffic Signs, Blanks (Vulcan, Inc., dba Vulcan Signs) - MOTION

Agenda Item#: 30.

Background:

S29473.A2 – Amend Council Motion 2020-0535, passed on October 21, 2020, to extend the award to October 21, 2026, and increase the spending authority to \$1,264,953.63 for the purchase of aluminum traffic sign blanks awarded to Vulcan, Inc., dba Vulcan Signs for Houston Public Works.

Specific Explanation:

The Director of Houston Public Works and the Chief Procurement Officer recommend that City Council amend Council Motion No. 2020-0535 to extend the award to October 21, 2026, and increase the spending authority to **\$1,264,953.63** for the purchase of aluminum traffic sign blanks awarded to **Vulcan, Inc., dba Vulcan Signs** for Houston Public Works (HPW).

This award began on October 21, 2020, for a 36-month period with two one-year options to renew, in an amount not to exceed \$711,962.90. An amending motion was approved by Council Motion No. 2024-0632 on August 14, 2024, to increase the spending authority to \$1,011,962.90. Expenditures to date total \$1,004,776.05.

HPW has seen a significant increase in the unit cost of aluminum signs. Since the award was approved on October 21, 2020, the vendor has submitted two (2) price increases, which resulted in overall price increases ranging from 20% to 56% due to the rise in the cost of raw materials. In addition, HPW has added new items to the contract, which also contributed to the increase in spending. The increase in spending authority and one-year extension will allow HPW to continue installing new signs and replacing damaged signs throughout the City while the department works on a new contract.

MWBE Participations:

Zero percentage goal-document approved by the Office of Business Opportunity.

Fiscal Note:

Funding for this item is included in the FY2026 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

DocuSigned by:

Jedediah Greenfield, Chief Procurement Officer
Finance/Strategic Procurement Division

DocuSigned by:

Randall V. Macchi, Director
Houston Public Works

DS

Estimated Spending Authority

Department	FY26	Out Years	Total
Houston Public Works	\$252,990.73	\$0.00	\$252,990.73

Prior Council Action:

Council Motion No. 2020-0535 – Approved by City Council on October 21, 2020
Council Motion No. 2024-0632 – Approved by City Council on August 14, 2024

Amount and Source of Funding:

\$252,990.73

Dedicated Street and Drainage Renewal Fund – Metro et al.
Fund No.: 2312

Contact Information:

Erika Lawton, Division Manager	Finance/SPD (832) 395-2833
Brian Blum, Assistant Director	HPW/PFW (832) 395-2717
Candice Gambrell, Assistant Director	Finance/SPD (832) 393-9129
Jedediah Greenfield, Chief Procurement Officer	Finance/SPD (832) 393-9126

ATTACHMENTS:

