



CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 10/7/2025

ALL

Item Creation Date:

ITB 2025-0044 - Apparel, Uniforms, Safety Shoes and Accessories - MOTION

Agenda Item#: 21.

Background:

S38-ITB2025-0044 - Formal Bids Received June 26, 2025 - Approve an award to Galls, LLC in the amount not to exceed \$17,295,098.50 for apparel, uniforms, safety shoes and accessories for the Houston Fire Department.

Specific Explanation:

The Chief of the Houston Fire Department and the Chief Procurement Officer recommend that City Council approve an award to **Galls, LLC** on its low overall bid in the amount not to exceed \$17,295,098.50 for apparel, uniforms, safety shoes and accessories for the Houston Fire Department. It is further requested that authorization be given to make purchases, as needed, for 36-month period and two one-year options. This award will be used by the Houston Fire Department to purchase uniforms and accessories for firefighters.

This project was advertised in accordance with the requirements of the State of Texas bid laws. Two bids were received as outlined below.

Company Total Amount

- 1. Safety Shoe Distributors, LLP \$2,555,652.00 (Partial Bid/Higher Unit Price)
- 2. **Galls, LLC \$17,295,098.50**

- Subsequent to the receipt of the bid, the Strategic Procurement Division contacted potential bidders to determine the reason for the limited response to the ITB. Potential bidders stated they were not in the core business of providing these services or could not be competitive.

Galls, LLC is being awarded on its low bid meeting specifications for all groups which includes the following items: badges, insignias, nameplates, bags, jackets, pants, shirts, coats, belts, caps, hats, emblems, rain jackets and pants, boots, shoes, braids and screen printing in an amount not to exceed \$17,295,098.50. For line-item details please see attached bid tabulation sheets.

M/WBE Participation:

This bid was issued with an 8% goal for MWBE participation. **Galls, LLC** has designated the below-named company as its certified M/WBE subcontractor.

<u>Company</u>	<u>Type of Work</u>	<u>Dollar Amount</u>
Culture, Apparel & Automotive Studio, LLC	Screen Printing and Embroidery	\$827,890.31

Hire Houston First:

The proposed award requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, **Galls, LLC** does not meet the requirements for HHF designation; no HHF firms were within three percent.

Fiscal Note:

Funding for this item is included in the FY26 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

DocuSigned by:

DocuSigned by:

Jedediah Greenfield, Chief Procurement Officer Department Approval Authority Signature
Finance/Strategic Procurement Division

Estimated Spending Authority

Department	FY26	Out Years	Total
Houston Fire Department	\$1,300,000.00	\$15,995,098.50	\$17,295,098.50

Amount and Source of Funding:

\$17,295,098.50 - General Fund (Fund 1000)

Contact Information:

Lena Farris 832-393-8729

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ATTACHMENTS:

Description

Certification of Funds

Ownership Forms

Clear Tax Report

Conflict of Interest Forms

Bid Tabulation

Form 1295

Type

Financial Information

Backup Material

Backup Material

Backup Material

Backup Material

Backup Material