



CITY OF HOUSTON - CITY COUNCIL

Meeting Date:

ALL

Item Creation Date: 7/9/2025

BVB-2025-0005 KSB Small Submersible Pump Repair Services (Pump Solutions, Inc.) -
ORDINANCE

Agenda Item#:

Background:

Best Value Bids received May 22, 2025 for BVB-2025-0005 - Approve an ordinance awarding a contract to Pump Solutions, Inc. in the maximum contract amount of \$5,687,377.09 for KSB small submersible pump repair services for Houston Public Works.

Specific Explanation:

The Chief Procurement Officer and the Director of Houston Public Works (HPW) recommend that City Council approve an ordinance awarding a three (3) year contract, with two (2) one-year options to **Pump Solutions, Inc.** in the maximum contract amount of **\$5,687,377.09** for KSB small submersible pump repair services for HPW.

The scope of work requires the contractor to provide the specified equipment, labor, supervision, appurtenances, and resources needed to perform precise repair services for KSB small submersible pumps at various City of Houston facilities. The KSB small submersible pumps range from 3.4 horsepower to 124 horsepower. This contract covers disconnecting, transporting, reconditioning, rewinding, repairing, installing, and testing the pumps.

The Best Value Bid (BVB) was advertised in accordance with the requirements of the State of Texas bid laws, and as a result, best value bids were received from the following two (2) firms:

<u>Company</u>	<u>Total Amount</u>
1. Pumps Solutions, Inc.	\$5,687,377.09 (Best qualified bid)
2. Zone Industries, LLC	\$49,096,140.96

The evaluation committee consisted of employees from Houston Public Works. The BVB was evaluated based on the following criteria:

- Experience and Expertise
- Past Performance
- Pricing

M/WBE Subcontracting:

The BVB was advertised with a 3% goal for M/WBE participation. Pumps Solutions, Inc. has designated the companies below as its certified M/WBE subcontractors.

Name	Type of Work	Percentage
Race Horse Express	Pump Transport	1.25%
Vizion Crane	Crane Services	.75%
Hillday Public Relations, DBA Hillday Industries	Administrative Management and General Management Consulting Services - Safety	.25%
Coastal Machine and Mechanical, LLC	Machining Services	.75%
TOTAL		3.00%

Pay or Play Program:

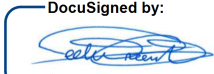
The proposed contract requires compliance with the City's Pay or Play ordinance regarding health benefits for employees of City contractors. In this case, Pump Solutions, Inc. will provide health benefits to eligible employees in compliance with City policy.

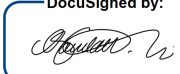
Hire Houston First:

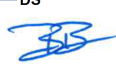
The proposed contract requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, Pump Solutions, Inc. is a designated HHF company, but it was the successful awardee without application of the HHF preference.

Fiscal Note:

Funding for this item is included in the FY2026 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

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Jedediah Greenfield, Chief Procurement Officer
Finance/Strategic Procurement Division

DocuSigned by:

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Randall V. Macchi, Director
Houston Public Works

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ESTIMATED SPENDING AUTHORITY

Department	FY26	Out-Years	Total Amount
Houston Public Works	\$1,800,000.00	\$3,887,377.09	\$5,687,377.09

Amount and Source of Funding:

\$5,687,377.09 - Water and Sewer System Operating Fund (8300)

Contact Information:

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Candice Gambrell, Assistant Director	Finance/SPD (832) 393-9129
Jedediah Greenfield, Chief Procurement Officer	Finance/SPD (832) 393-9126

ATTACHMENTS:

Description	Type
BVB-2025-0005 - COF	Financial Information
KSB Small Sub Pumps Svcs -Contract Specific Goal	Backup Material
BVB-2025-0005 - MWBE Plan	Backup Material
BVB-2025-0005 - Letters of Intent	Backup Material
BVB-2025-0005 - Drug Forms	Backup Material
BVB-2025-0005 - 1295 form	Backup Material
BVB-2025-0005 - Conflict of Interest	Backup Material
BVB-2025-0005 - Hire Houston First	Backup Material
BVB-2025-0005 - Insurance	Backup Material
BVB-2025-0005 - AM Best	Backup Material
BVB-2025-0005 - OA 4600018962	Backup Material
BVB-2025-0005 - Ownership form	Backup Material
BVB-2025-0005 - Tax Report	Backup Material
BVB-2025-0005 - Pop Forms	Backup Material