



CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 8/12/2025

ALL

Item Creation Date: 6/16/2025

ITB-2025-0036 – Pet Food Supplies (SanTena USA LLC) – Motion

Agenda Item#: 18.

Background:

Formal Bids Received May 8, 2025, for ITB-2025-0036 – Approve an award to SanTena USA LLC in an amount not to exceed \$789,753.96 for the supply of dry and wet pet food for animals for the Administration and Regulatory Affairs Department.

Specific Explanation:

The Director of the Administration and Regulatory Affairs Department and the Chief Procurement Officer recommend that City Council approve an award to **SanTena USA LLC** on its low bid in an amount not to exceed **\$789,753.96** for the supply of dry and wet pet food for animals located at the BARC animal shelter. It is further requested that authorization be given to make purchase(s), as needed, for a **three (3) year period, with two (2) one-year options.**

This award will provide pet food for animals housed at the BARC animal shelter, including adult dogs, puppies, cats, kittens, and animals with special dietary requirements. The goal is to ensure proper nutrition, consistent feeding schedules, and the overall health and well-being of the animals in the City's care.

This project was advertised in accordance with the requirements of the State of Texas bid laws and seven (7) bids were received as outlined below.

Company Name	Amount
1. Midwest Veterinary Supply	\$171,360.96 – Incomplete Bid
2. SanTena USA LLC	\$789,753.96
3. Royal Canin US	\$1,143,856.60
4. Zumo Industries, DBA Zumo Corp.	\$1,574,033.16
5. Eribon, Inc.	\$2,178,486.64
6. Truly Safe	\$4,416,100.00
7. Patterson Veterinary Supply, Inc.	\$30,760,167.20

MWBE Participation:

Zero-percentage goal document approved by the Office of Business Opportunity.

Fiscal Note:

Funding for this item will be included in the FY26 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

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Jedediah Greenfield
Chief Procurement Officer

DocuSigned by:

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Department Approval Authority

DS

Estimated Spending Authority:

Department	FY2026	Out Years	Total
Administration & Regulatory Affairs	\$143,449.60	\$646,304.36	\$789,753.96

Amount and Source of Funding:

\$789,753.96
BARC Special Revenue
Fund No.: (2427)

Contact Information:

Name	Dept/Division	Phone No.:
Patricia Guerrero, Procurement Specialist	Finance/SPD	(832) 393-6697
Lena Farris, Division Manager	Finance/SPD	(832) 393-8729
Candice Gambrell, Assistant Director	Finance/SPD	(832) 393-9129
Jedediah Greenfield, Chief Procurement Officer	Finance/SPD	(832) 393-9126

ATTACHMENTS:

Description	Type
Bid Tabulation	Backup Material
Award Recommendation - ARA	Backup Material
OBO Waiver	Backup Material
Ownership Form - SanTena USA	Backup Material
Conflict of Interest Questionnaire - SanTena USA	Backup Material
Clear Tax Report - SanTena USA	Backup Material
1295 Form - SanTena USA	Backup Material
Common Carrier Letter - SanTena USA	Backup Material
Funding verification for ARA	Financial Information
ARA Funding	Financial Information
Signed coversheet	Signed Cover sheet