



## CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 7/8/2025

ALL

Item Creation Date: 5/27/2025

BVB-2025-0003 - KSB Large Submersible Pump Repair and Replacement Services  
(Pump Solutions, Inc.) - Ordinance

Agenda Item#: 22.

### **Background:**

**Best Value Bids received April 17, 2025 for BVB-2025-0003 - Approve an ordinance awarding a contract to Pump Solutions, Inc. in the maximum contract amount of \$5,668,509.97 for KSB large submersible pump repair services for Houston Public Works.**

### **Specific Explanation:**

The Chief Procurement Officer and the Director of Houston Public Works (HPW) recommend that City Council approve an ordinance awarding a three (3) year contract, with two (2) one-year options to **Pump Solutions, Inc.** in the maximum contract amount of **\$5,668,509.97** for KSB large submersible pump repair services for HPW.

The scope of work requires the contractor to provide the specified equipment, labor, supervision, appurtenances, and resources needed to perform precise repair services for KSB large submersible pumps at various City of Houston facilities. The KSB large submersible pumps range from over 125 horsepower to 450 horsepower. This contract covers disconnecting, transporting, reconditioning, rewinding, repairing, installing, and testing the pumps.

The Best Value Bid (BVB) was advertised in accordance with the requirements of the State of Texas bid laws, and as a result, one bid was received from Pump Solutions, Inc. Prospective bidders were contacted to determine the reason for the limited response to the BVB. One prospective bidder said they cannot be competitive because they are not the local distributor of KSB pumps; they would have to buy from the local distributor, Pump Solutions, Inc., resulting in a higher bid. Another prospective bidder said that they are too busy to take on this contract.

The evaluation committee consisted of employees from Houston Public Works. The BVB was evaluated based on the following criteria:

- Experience and Expertise
- Past Performance
- Pricing

### **M/WBE Subcontracting:**

The BVB was advertised with a 3% goal for M/WBE participation. Pumps Solutions, Inc. has designated the companies below as its certified M/WBE subcontractors.

| Name   | Type of Work  | Percentage   |
|--|---|--------------|
| Race Horse Express                               | Pump Transport  | 1.0%         |
| Vizion Crane                                     | Crane Services  | 1.25%        |
| Hillday Public Relations, DBA Hillday Industries | Administrative Management and General Management Consulting Services - Safety | .75%         |
| Coastal Machine and Mechanical, LLC              | Machining Services  | .75%         |
| <b>TOTAL</b>                                     |   | <b>3.75%</b> |

### **Pay or Play Program:**

The proposed contract requires compliance with the City's Pay or Play ordinance regarding health benefits for employees of City contractors. In this case, Pump Solutions, Inc. will provide health benefits to eligible employees in compliance with City policy.

### **Hire Houston First:**

The proposed contract requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, Pump Solutions, Inc. is a designated HHF company, but it was the successful awardee without application of the HHF preference.

### **Fiscal Note:**

Funding for this item is included in the FY2026 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

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**Jedediah Greenfield**  
Chief Procurement Officer  
Strategic Procurement Division

DocuSigned by:  
  
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**Randall V. Macchi**  
Director  
Houston Public Works

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**ESTIMATED SPENDING AUTHORITY**

| Department           | FY26           | Out-Years      | Total Amount   |
|----------------------|----------------|----------------|----------------|
| Houston Public Works | \$1,000,000.00 | \$4,668,509.97 | \$5,668,509.97 |

**Amount and Source of Funding:**

\$5,668,509.97 - Water and Sewer System Operating Fund (8300)

**Contact Information:**

Erika Lawton, Division Manager  
Brian Blum, Assistant Director  
Candice Gambrell, Assistant Director  
Jedediah Greenfield, Chief Procurement Officer

Finance/SPD (832) 395-2833  
HPW/PFW (832) 395-2717  
Finance/SPD (832) 393-9129  
Finance/SPD (832) 393-9126

**ATTACHMENTS:**

| Description                          | Type                  |
|--------------------------------------|-----------------------|
| BVB-2025-0003 - Ownership Form       | Backup Material       |
| BVB-2025-0003 - Tax Report           | Backup Material       |
| BVB-2025-0003 - MWBE Goal            | Backup Material       |
| BVB-2025-0003 - MWBE Plan            | Backup Material       |
| BVB-2025-0003 - Letters of Intent    | Backup Material       |
| BVB-2025-0003 - POP forms            | Backup Material       |
| BVB-2025-0003 - Insurance            | Backup Material       |
| BVB-2025-0003 - AM Best              | Backup Material       |
| BVB-2025-0003 - Drug Forms           | Backup Material       |
| BVB-2025-0003 - HHF                  | Backup Material       |
| BVB-2025-0003 - 1295 forms           | Backup Material       |
| BVB-2025-0003 - Conflict of Interest | Backup Material       |
| BVB-2025-0003 - PR                   | Financial Information |
| BVB-2025-0003 - OA 4600018967        | Financial Information |
| BVB-2025-0003 - Contract             | Backup Material       |
| Signed coversheet                    | Signed Cover sheet    |