



**CITY OF HOUSTON - CITY COUNCIL**

Meeting Date: 11/4/2015

ALL

Item Creation Date: 10/13/2015

L25385 - Security Guard Services - ORDINANCE

Agenda Item#: 34.

**Summary:**

ORDINANCE awarding contract to **NORRED & ASSOCIATES, INC** for Security Guard Services for Various Departments; providing a maximum contract amount - 3 Years with two one-year options - \$63,263,189.74 - General, Enterprise and Other Funds

**Background:**

**Formal Bids Received for S19-L25385 - Approve an ordinance awarding a contract to Norred & Associates, Inc. in an amount not to exceed \$63,263,189.74 for security guard services for various departments.**

**Specific Explanation:**

The City Purchasing Agent recommends that City Council approve an ordinance awarding a **three-year contract, with two one-year options to Norred & Associates, Inc.** on its low bid meeting specifications for security guard services in the total amount not to exceed **\$63,263,189.74** for various departments.

The project was advertised in accordance with the requirements of the State of Texas bid laws. Thirty-four prospective bidders downloaded the solicitation document from SPD's e-bidding website, and twelve bids were received as outlined below:

<u>Company</u>	<u>Total Amount</u>
1. HPS High Security Protection, Inc.	\$56,143,457.00 (Partial Bid)
2. <b>Norred &amp; Associates, Inc.</b>	<b>\$63,263,189.74</b>
3. Dynamic Security, Inc.	\$65,197,823.13
4. G4S Secure Solutions (USA), Inc.	\$65,522,334.04
5. Sentry Protective Services, LLC	\$65,653,792.79
6. Universal Protection Service	\$65,879,072.13
7. Vets Securing America	\$66,176,064.59
8. Securitas Security Service USA, Inc.	\$66,927,338.37
9. AlliedBarton Security Services, LLC	\$67,519,012.28
10. Andy Frain Services, Inc.	\$67,654,844.65 (Withdraw Bid)
11. Ruiz Protective Service, Inc.	\$72,754,022.62
12. S.E.A.L. Security Solutions, LLC	\$83,689,394.62

Upon receipt of a bid protest from G4S Secure Solutions (USA), Inc., the protest panel held a hearing and concluded the protest had no merit.

The scope of work requires the contractor to provide all personnel, management, supervision, transportation, equipment and incidentals necessary to provide security guard services for the General Services Department, Public Works and Engineering, Parks and Recreation, Municipal Courts, Houston Airport System and Houston Police Department facilities. The Contractor shall also be required to monitor security cameras, screen persons entering the aforementioned facilities, secure facilities and report an incident involving injury, fire or criminal activity or threats.

**M/WBE Subcontracting:**

This invitation to bid was issued as a goal-oriented contract with a 25% M/WBE participation level. Norred & Associates, Inc. has designated the below-named company as its certified M/WBE subcontractor.

<u>Name</u>	<u>Type of Work</u>	<u>Dollar Amount</u>	<u>Percentage</u>
Champion Security Agency	Security Guard Services	\$15,815,797.44	25%

**Pay or Play Program:**

The proposed contract requires compliance with the City's 'Pay or Play' ordinance regarding health benefits for employees of City contractors. In this case, the contractor provides health benefits for eligible employees in compliance with City policy.

**Hire Houston First:**

The proposed contract requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, Norred & Associates, Inc. does not meet the requirements for HHF designation; no HHF firms were within three-percent.

  
 Calvin D. Wells, City Purchasing Agent  
 Finance/Strategic Procurement Division

Department Approval Authority Signature

**ESTIMATED SPENDING AUTHORITY**

Department	FY16	Out-Years	Total Amount
General Services Department	\$2,263,516.68	\$27,017,222.44	\$29,280,739.12
Departments of Public Works and Engineering	\$1,789,740.00	\$10,764,274.00	\$12,554,014.00
Houston Airport System	\$2,400,309.50	\$13,169,265.64	\$15,569,575.14
Parks and Recreation Department	\$41,446.00	\$1,498,841.00	\$1,540,287.00
Municipal Courts Department	\$477,846.80	\$3,090,727.68	\$3,568,574.48
Houston Police Department	\$50,000.00	\$700,000.00	\$750,000.00
<b>Total Amount</b>	<b>\$7,022,858.98</b>	<b>\$56,240,330.76</b>	<b>\$63,263,189.74</b>

**Amount of Funding:**

\$30,848,271.12 - General Fund (1000)  
 \$3,568,574.48 - Municipal Courts Building Security Fund (2206)  
 \$10,285,556.00 - Water & Sewer System Operating Fund (8300)  
 \$2,268,458.00 - Building Inspection Fund (2301)  
 \$5,059.00 - Parks Special Revenue Fund (2100)  
 \$717,696.00 - Parks Golf Special Fund (2104)  
 \$15,569,575.14 - HAS Revenue Fund (8001)  
**\$63,263,189.74 - TOTAL**

**Contact Information:**

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**ATTACHMENTS:**

Description	Type
RCA	Signed Cover sheet
Form A (Fair Campaign Ordinance)	Backup Material
Form B (Fair Campaign Ordinance)	Backup Material
Delinquent Tax Report	Backup Material
Affidavit of Ownership	Other
RCA#L25385 - GSD Approval	Backup Material
RCA#L25385 - HAS Approval	Backup Material
Ordinance Norred & Associates final	Ordinance/Resolution/Motion
RCA#L25385 - PWE approval	Backup Material
SAP funding	Financial Information
Agreement for Security Guard Services - Norred & Associates, Inc.	Contract/Exhibit