



**CITY OF HOUSTON - CITY COUNCIL**

Meeting Date:  
District B, District I  
Item Creation Date: 2/12/2025

HAS – Peer-to-Peer Car Sharing Operator Agreement with Turo, Inc. for IAH and HOU

Agenda Item#:

**Background:**

**RECOMMENDATION:**

Adopt an ordinance approving and authorizing a Peer-to-Peer Operator Agreement with Turo, Inc., for business at George Bush Intercontinental Airport/Houston (IAH) and William P. Hobby Airport (HOU).

**SPECIFIC EXPLANATION:**

Turo, Inc. is a peer-to-peer vehicle sharing digital marketplace that enables vehicle owners via a website/mobile app reservation to share vehicles with airport customers for monetary compensation.

The City provides a customer base for peer-to-peer vehicle sharing operators to pick up, drop off, or engage in business with airport customers. Turo, Inc. wishes to enter into an Operator Agreement with the City via the Houston Airport System (HAS) to establish certain privileges, service standards, and obligations pertaining to business operations at Houston’s commercial airports.

The pertinent terms of the Operator Agreement are as follows:

1. Term: The Agreement has a term of three (3) years, with a renewal option of two (2) years. Either party may terminate for convenience upon thirty (30) days’ prior written notice.
2. Use of Airports: Turo shall be granted a license for non-exclusive use of HAS parking garages and parking facilities for peer-to-peer car sharing operations. Turo shall not engage nor authorize vehicle owners to engage in any other business operations or activities at the Airport except as set forth in this Agreement. Turo shall ensure that vehicle owners and airport customers do not engage in prohibited activities, including operating a shared vehicle without a valid driver’s license, insurance, or proper registration or inspection.
3. Enforcement of Regulations by Turo: Turo shall establish and enforce policies requiring compliance with the applicable provisions of the Operating Agreement by vehicle owners. The City will notify Turo in writing of all violation notices that it issues for vehicle owners, and Turo agrees that it shall impose penalties for violations and further shall pay liquidated damages or prohibit the vehicle owner from providing service at IAH and HOU depending on the seriousness of the violation.
4. Future Innovations: Turo and the City shall cooperate to identify and implement on a mutually agreeable schedule new programs, services, and operational changes that improve customer service and/or operational efficiency.
5. Compensation to the City: Vehicle owners and airport customers will pay the posted parking garage/facility parking rate at the time of exit. Turo shall pay to the City a monthly operating fee of 11% of gross revenue at HOU and of 10% at IAH. The operating fee for IAH will increase to 11% ninety days after all IAH Rental Car Concession Agreements have increased.
6. Insurance Requirements: Turo shall, at its cost and expense, obtain and maintain in full force and effect the policies of insurance applicable to this Agreement.
7. Release and Indemnification: Turo agrees to and shall release the City from all liability for injury, death, damage, or loss to persons or property. Turo shall defend, indemnify, and hold harmless the City from and against claims arising from operations at the airports.
8. Other: Turo agrees to the City’s standard legal provisions pertaining to applicable federal, state, and local requirements.

**Fiscal Note:**

Revenue for this item is included in the FY2025 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

**Director’s Signature:**

Initial: FL

Signed by: Jim Szczesniak  
 218845321304CE  
 Jim Szczesniak  
 Houston Airport System

<b>Estimated Revenue</b>			
<b>DEPARTMENT</b>	<b>FY2025</b>	<b>OUT YEARS</b>	<b>TOTAL</b>
Houston Airport System	\$1,166,666.67	\$9,333,333.33	\$10,500,000.00

**Amount and Source of Funding:**

REVENUE  
HAS Revenue Fund  
Fund 8001

**Contact Information:**

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