



**CITY OF HOUSTON - CITY COUNCIL**

Meeting Date:

ALL

Item Creation Date:

L25385 - Security Guard Services - for ORDINANCE

Agenda Item#:

**Background:**

Formal Bids Received for S19-L25385 - Approve an ordinance awarding a contract to Norred & Associates, Inc. in an amount not to exceed \$63,263,189.74 for security guard services for various departments.

**Specific Explanation:**

The City Purchasing Agent recommends that City Council approve an ordinance awarding a **three-year contract, with two one-year options** to **Norred & Associates, Inc.** on its low bid meeting specifications for security guard services in the total amount not to exceed **\$63,263,189.74** for various departments.

The project was advertised in accordance with the requirements of the State of Texas bid laws. Thirty-four prospective bidders downloaded the solicitation document from SPD's e-bidding website, and twelve bids were received as outlined below:

<u>Company</u>	<u>Total Amount</u>
1. HPS High Security Protection, Inc.	\$56,143,457.00 (Partial Bid)
2. <b>Norred &amp; Associates, Inc.</b>	<b>\$63,263,189.74</b>
3. Dynamic Security, Inc.	\$65,197,823.13
4. G4S Secure Solutions (USA), Inc.	\$65,522,334.04
5. Sentry Protective Services, LLC	\$65,653,792.79
6. Universal Protection Service	\$65,879,072.13
7. Vets Securing America	\$66,176,064.59
8. Securitas Security Service USA, Inc.	\$66,927,338.37
9. AlliedBarton Security Services, LLC	\$67,519,012.28
10. Andy Frain Services, Inc.	\$67,654,844.65 (Withdrew Bid)
11. Ruiz Protective Service, Inc.	\$72,754,022.62
12. S.E.A.L. Security Solutions, LLC	\$83,689,394.62

The scope of work requires the contractor to provide all personnel, management, supervision, transportation, equipment and incidentals necessary to provide security guard services for the General Services Department, Public Works and Engineering, Parks and Recreation, Municipal Courts, Houston Airport System and Houston Police Department facilities. The Contractor shall also be required to monitor security cameras, screen persons entering the aforementioned facilities, secure facilities and report an incident involving injury, fire or criminal activity or threats.

**M/WBE Subcontracting:**

This invitation to bid was issued as a goal-oriented contract with a 25% M/WBE participation level. Norred & Associates, Inc. has designated the below-named company as its certified M/WBE subcontractor.

<u>Name</u>	<u>Type of Work</u>	<u>Dollar Amount</u>	<u>Percentage</u>
Champion Security Agency	Security Guard Services	\$15,815,797.44	25%

**Pay or Play Program:**

The proposed contract requires compliance with the City's 'Pay or Play' ordinance regarding health benefits for employees of City contractors. In this case, the contractor provides health benefits for eligible employees in compliance with City policy.

**Hire Houston First:**

The proposed contract requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, Norred & Associates, Inc. does not meet the requirements for HHF designation; no HHF firms were within three-percent.

Department Approval Authority Signature

Calvin D. Wells, City Purchasing Agent  
Finance/Strategic Procurement Division

**ESTIMATED SPENDING AUTHORITY**

<b>Department</b>	<b>FY16</b>	<b>Out-Years</b>	<b>Total Amount</b>
General Services Department	\$3,456,119.00	\$25,585,216.92	\$29,041,335.92
Departments of Public Works and Engineering	\$1,789,740.00	\$10,764,274.00	\$12,554,014.00
Houston Airport System	\$2,400,309.50	\$13,169,265.64	\$15,569,575.14
Parks and Recreation Department	\$41,446.00	\$1,498,841.00	\$1,540,287.00
Municipal Courts Department	\$717,250.00	\$3,090,727.68	\$3,807,977.68
Houston Police Department	\$150,000.00	\$600,000.00	\$750,000.00
<b>Total Amount</b>	<b>\$8,554,864.50</b>	<b>\$54,708,325.24</b>	<b>\$63,263,189.74</b>

**Amount of Funding:**

\$34,416,845.60 - General Fund (1000)  
 \$10,285,556.00 - Water & Sewer System Operating Fund (8300)  
 \$2,268,458.00 - Building Inspection Fund (2301)  
 \$5,059.00 - Park Special Revenue Fund (2100)  
 \$717,696.00 - Parks Golf Special Fund (2104)  
 \$15,569,575.14 - HAS Revenue Fund (8001)  
**\$63,263,189.74 - TOTAL**

**Contact Information:**

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**ATTACHMENTS:**

<b>Description</b>	<b>Type</b>
<u>Draft Ordinance</u>	Ordinance/Resolution/Motion
<u>Form A (Fair Campaign Ordinance)</u>	Backup Material
<u>Form B (Fair Campaign Ordinance)</u>	Backup Material
<u>Delinquent Tax Report</u>	Backup Material
<u>Affidavit of Ownership</u>	Backup Material