



CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 12/10/2024

ALL

Item Creation Date: 9/9/2024

T32597 - IT Professional and Consulting Services - EIS (Bahwan Cybertek, Inc., CST Corporation, and Netsync Network Solutions, Inc.) - ORDINANCE

Agenda Item#: 35.

Summary:

ORDINANCE approving and authorizing Agreements between the City of Houston and (1) **BAHWAN CYBERTEK INC.**, (2) **COMMSYS TECHNOLOGY CORP.**, and (3) **NETSYNCH NETWORK SOLUTIONS, INC.**, to provide IT Professional and Consulting Services for Houston Information Technology Services; providing a maximum contract amount - \$30,558,327.50 - Central Service Revolving Fund, General, Enterprise, Grant and Other Funds

Background:

Proposals received on May 11, 2023, for P11-T32597 - Approve an ordinance awarding contracts to (1) Bahwan Cybertek, Inc., (2) CST Corporation, and (3) Netsync Network Solutions, Inc. in the maximum contracts amount of \$30,558,327.50 to provide IT professional and consulting services for a three (3) year contracts term, with two (2) one-year renewal options for Houston Information Technology Services Department and various other City departments.

Specific Explanation:

The Chief Information Officer and the Chief Procurement Officer recommend that City Council approve an ordinance awarding a **three (3) year contract, with two (2) one-year renewal options, for a maximum five (5) year contract term to (1) Bahwan Cybertek, Inc., (2) CST Corporation (CST), and (3) Netsync Network Solutions, Inc. (Netsync)** in the maximum contract amount of **\$30,558,327.50** to provide IT professional and consulting services to Houston Information Technology Services, Houston Public Works, Houston Airport System, Mayor's Office, Houston Health, and Housing and Community Development departments. The Housing and Community Development Department will come back to Council at a later date for the appropriation of funds as needed out of the TIRZ Affordable Housing Fund.

HITS provides enterprise solutions that include, without limitation, network, network security, voice, compute, storage, and data center services to City departments. This multi-vendor award for IT Professional and Consulting Services will allow the City to utilize on-demand service models, implement and improve resiliency, manage risks, improve response times for IT support to the end users, and continually monitor and maintain operational systems and services. These services will support on-call services to support projects in support of the City's stabilization and strategic efforts. The City will also be able to access extended support for desktop, endpoint application, patch management, and end user device management.

The scope of work includes professional services and staff augmentation which may include but is not limited to the following areas:

1. Server
2. Storage
3. Data Center
4. Network & Telephony

5. End User Support
6. Active Director (AD) and Identity Management
7. IP Management
8. Office 365
9. Management and Monitoring Tools
10. Help Desk Services

The Request for Proposals (RFP) was advertised in accordance with the State of Texas bid laws, and proposals were received from AOM, Apex Systems, Bahwan Cybertek, Inc., Capgemini, CCS Global Tech, CDWG, CST, Compunnel, Inc., Compu-Vision Consulting, Inc., DatamanUSA, Dell Technologies, LLC, EConsortium Group, Glitra, Inc., Meticuli5, LLC, Mitstrike, LLC, Mshana Group, LLC, Netsync, PGA Engineers, Inc., Premier Employment Agency, LLC, Recruiting Source International, SDI Presence, LLC, V3Main Technologies, Inc., and VC5 Consulting. The Evaluation Committee consisted of employees from Houston Police Department, Houston Public Works, and HITS.

The proposals were evaluated based upon the following criteria:

- Responsiveness of Proposal
- Technical Competence
- Price Proposal

Bahwan Cybertek, Inc., CST, and Netsync received the highest overall scores and were deemed the best qualified to perform the requirements as outlined in the RFP.

Name	FY25 Amount	Out Year Amount	Initial Allocation Amount
Bahwan Cybertek	\$350,000.00	\$4,359,876.87	\$4,709,876.87
CST	\$350,000.00	\$4,359,876.88	\$4,709,876.88
Netsync	\$2,200,000.00	\$18,938,573.75	\$21,138,573.75
Total			\$30,558,327.50

This item was presented to the Government Operations Committee on November 6, 2024.

M/WBE Participation:

This RFP was advertised with an 18.64% M/WBE participation goal. Below is a breakdown of participation by each vendor.

Bahwan Cybertek, Inc. submitted a M/WBE participation plan calculating to **20% M/WBE** participation.

Company	Type of Work	Percentage
Amsys Innovative Solutions, LLC	Applications software, programming services, custom computer	7%
Zeus Solutions, LLC	Computer software consulting services or consultants	7%
Kratos Once, LLC	Computer systems design services	6%
Total		20%

CST submitted a M/WBE participation plan calculating to **18.64% M/WBE** participation.

Company	Type of Work	Percentage
Recruiting Source International	Temporary Staffing Services, Employment Placement Agencies, Executive Placement Consulting Services	18.64%

Netsync submitted a M/WBE participation plan calculating to **18.64% M/WBE** participation.

Company	Type of Work	Percentage
Netsync Network Solutions	Data communications equipment (e.g., bridges, gateways, routers) manufacturing	9.32%
Lambi Consulting Services	Business Management Consulting Services	9.32%
Total		18.64%

Pay or Play:

The proposed contract requires compliance with the City’s “Pay or Play” Ordinance regarding health benefits for employees of City Contractors.

In this case, Netsync has chosen to play by providing health benefits to each covered employee. Bahwan Cybertek, Inc. and CST have elected to do both, to pay into the Contractor Responsibility Fund and to provide health benefits to eligible employees in compliance with City policy.

Hire Houston First:

Hire Houston First does not apply to this expenditure, because it may involve the use of federal funds and is subject to specific procurement rules of the federal government.

Fiscal Note:

- Funding for this item is included in the FY2025 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.
- No significant Fiscal Operating impact is anticipated as a result of this project.
- No Fiscal Note is required on grant items.

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Jedediah Greenfield
 Chief Procurement Officer
 Finance/Strategic Procurement Division

DocuSigned by:

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Lisa Kent
 Chief Information Officer
 Houston Information Technology Services



Estimated Spending Authority			
Department	FY 2025	Out Years	Total
HITS	\$2,000,000.00	\$17,439,327.50	\$19,439,327.50
Houston Public Works	\$750,000.00	\$5,000,000.00	\$5,750,000.00
Houston Airport System	\$150,000.00	\$3,710,000.00	\$3,860,000.00
Houston Health Department	\$0.00	\$850,000.00	\$850,000.00
Housing and Community Development Department	\$0.00	\$508,850.00	\$508,850.00
Mayor's Office	\$0.00	\$150,150.00	\$150,150.00
Total	\$2,900,000.00	\$27,658,327.50	\$30,558,327.50

Amount and Source of Funding:

- \$19,439,327.50 - Central Service Revolving Fund (1002)
- \$ 850,000.00 - General Fund (1000)
- \$ 3,860,000.00 - HAS Revenue Fund (8001)
- \$ 508,850.00 - TIRZ Affordable Housing Fund (2409)
- \$ 5,750,000.00 - Water & Sewer Operating Fund (8300)
- \$ 150,150.00 - Fed/State/Local Pass-Through Fund (5030)
- \$30,558,327.50 - Total**

Contact Information:

Name	Dept/Division	Phone No.:
Jane Wu, Deputy Director	HITS/DBM	(832) 393-0013
Yesenia Chuca, Deputy Assistant Director	Finance/SPD	(832) 393-8727
Candice Gambrell, Assistant Director	Finance/SPD	(832) 393-9129
Jedediah Greenfield, Chief Procurement Officer	Finance/SPD	(832) 393-9126

ATTACHMENTS:

Description	Type
CST Corp- Cert. of Funds	Financial Information
Bahwan- Cert. of Funds	Financial Information
Netsync- Cert. of Funds	Financial Information
Bahwan- Cleared Tax	Backup Material
CST- Cleared Tax	Backup Material
Netsync- Cleared Tax	Backup Material
Bahwan- 1295 Form	Backup Material
CST- 1295 Form	Backup Material
Netsync- 1295 Form	Backup Material
Netsync- POP1	Backup Material
Netsync- POP 2	Backup Material
Netsync- POP 3	Backup Material
CST- POP Forms 1, 2, 3	Backup Material
Bahwan- POP 1	Backup Material
Bahwan- POP 2	Backup Material
Bahwan- Conflict of Interest Questionnaire	Backup Material
CST- Conflict of Interest Questionnaire	Backup Material

CS 1 - Conflict of Interest Questionnaire	Backup Material
Bahwan- Affidavit of Ownership	Backup Material
CST- Affidavit of Ownership	Backup Material
Netsync- Affidavit of Ownership	Backup Material
Netsync- Conflict of Interest Questionnaire	Backup Material
Bahwan- OA 4600018521	Backup Material
CST- OA 4600018522	Backup Material
Netsync- OA 4600018523	Backup Material
CST- MWBE Forms	Backup Material
Bahwan- MWBE Forms	Backup Material
Bahwan- POP 3	Backup Material
Netsync- OBO Approved MWBE Plan	Backup Material
HITS Government Operations Committee Presentation	Backup Material
Bahwan PR 10330612	Financial Information
CST PR 10330611	Financial Information
Netsync PR 10329265	Financial Information
Netsync PR 10330595	Financial Information
Netsync PR 10330610	Financial Information
Bahwan- Partially Executed Contract	Contract/Exhibit
CST- Partially Executed Contract	Contract/Exhibit
Netsync- Partially Executed Contract	Contract/Exhibit
OBO MWBE Approval	Backup Material
Caption	Other
Ordinance	Ordinance/Resolution/Motion
Funding Verification HAS	Financial Information
SIGNED Coversheet	Signed Cover sheet
Funding Verification HCD	Financial Information
Funding Verification HHD	Financial Information
Fund verification HIT	Financial Information
Funding Verification for HPW	Financial Information