



**CITY OF HOUSTON - CITY COUNCIL**

Meeting Date: 11/19/2024

District C

Item Creation Date: 10/14/2024

Doc1026095862- Walco Industrial Laminator and Roller Table - (Bevco Company Inc.) - MOTION

Agenda Item#: 6.

**Summary:**

**NOT A REAL CAPTION**

**BEVCO COMPANY INC.** to furnish and install one Walco industrial laminator and roller table for Houston Public Works - \$106,188.00 - Dedicated Drainage and Street Renewal Fund - Metro et al

**Background:**

**Formal Bids Received March 28, 2024, for P34-Doc1026095862 – Approve an award to Bevco Company Inc., in an amount not to exceed \$106,188.00 to furnish and install one Walco industrial laminator and roller table for Houston Public Works.**

**Specific Explanation:**

The Chief Procurement Officer and the Chief Operating Officer of Houston Public Works (HPW) recommend that City Council approve an award to **Bevco Company Inc.**, on its bid in an amount not to exceed **\$106,188.00** to purchase one (1) Walco industrial laminator and roller table for Houston Public Works.

This purchase consists of a total of one (1) Walco industrial laminator and roller table. The industrial laminator and roller table will be delivered to HPW Transportation and Drainage Operations (TDO), Signal Operations Sign Shop. The industrial laminator is a high-performance laminator, which allows easy and fast lamination of protective films for high-paced production. The laminator will be used to apply reflective and clear transparent tape on aluminum signs. It will be built and shipped directly from the manufacturer with a twelve-month (12) warranty upon delivery and installation.

This project was advertised in accordance with the requirements of the State of Texas bid laws. Seven (7) prospective bidders downloaded the solicitation document from the SPD’s Ariba website, and three (3) bids were received.

| <u>Company</u>            | <u>Total</u>                 |
|---------------------------|------------------------------|
| Walco, Inc.               | \$76,362.00 (Non-Responsive) |
| <b>Bevco Company Inc.</b> | <b>\$106,188.00</b>          |
| Kinetic Motorwerks LLC.   | \$111,577.50                 |

This purchase was previously awarded by CM 2024-0589 to Walco, Inc. (low bidder). However, upon receipt of the purchase order, Walco, Inc. would not accept the City’s payment terms and conditions, making them non-responsive. Therefore, the purchase order was canceled, and we are now awarding to the next lowest bidder meeting specifications.

**MWBE Participation:**

Zero percentage goal document approved by the Office of Business Opportunity.

**Hire Houston First:**

The proposed award requires compliance with the City’s Hire Houston First (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case Bevco Company Inc. does not meet the requirements for HHF designation; no HHF firms were within three percent.

**Fiscal Note:**

Funding for this item is included in the FY25 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

11/13/2024

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Jedediah Greenfield  
Chief Procurement Officer  
Finance Strategic Procurement Division

11/13/2024

DocuSigned by:  
  
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Randall V. Macchi, Chief Operating Officer  
Houston Public Works

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**Estimated Spending Authority**

| Department           | FY25         | Out-Years | Total Amount |
|----------------------|--------------|-----------|--------------|
| Houston Public Works | \$106,188.00 | \$0.00    | \$106,188.00 |

**Amount and Source of Funding:**

\$106,188.00

Dedicated Drainage and Street Renewal Fund - Metro et al  
Fund 2312

**Contact Information:**

|   |                            |
|---|----------------------------|
| Erika Lawton, Division Manager                  | HPW/SPD (832) 395-2833     |
| Brian Blum, Assistant Director                  | HPW/PFW (832) 395-2717     |
| Carolyn Hanahan, Assistant Chief Policy Officer | Finance/SPD (832) 393-9127 |
| Jedediah Greenfield, Chief Procurement Officer  | Finance/SPD (832) 393-9126 |

**ATTACHMENTS:**

| <b>Description</b>                        | <b>Type</b>           |
|---|-----------------------|
| Doc1026095862 - Signature Page            | Backup Material       |
| Doc1026095862 - BidTab                    | Backup Material       |
| Doc1026095862 - Conflict of Interest Form | Backup Material       |
| Doc1026095862 - Ownership Form            | Backup Material       |
| Doc1026095862 - Goal Waiver               | Backup Material       |
| DOC102095862 - Tax Report                 | Backup Material       |
| Doc1026095862 - Form A                    | Financial Information |
| Doc1026095862 - COF Signed                | Financial Information |
| Funding Verification                      | Financial Information |