

KCA 10/95



CITY OF HOUSTON
OFFICE
of
BUSINESS OPPORTUNITY

Interoffice
CORRESPONDENCE

To:

Marsha Murray
Assistant Director

From: LaTanja Bolden
Procurement Specialist

Date: July 22, 2014

cc:

Subject: Good Faith Effort Request
For: Patterson Dental
For: Dental Equipment & Supplies /S24863

I reviewed and evaluated the Good Faith Efforts submitted by Patterson Dental regarding the project listed above. This solicitation is for dental equipment and supplies.

OBO Review:

OBO found the following: **Advertised Contract Goal: 11%**

Patterson Dental provided the following:

- *"We at Patterson want to support the goal set forth by the City of 11% engagement with MWBE, however the products and services we provide to the City dental clinics are not represented by any vendor on the OBO list. Our business is unique in that current regulations require dental supplies, because of sensitivity to heat and integrity concerns; must be stored in climate controlled environments and therefore we do not stock locally. When product is ordered it is shipped overnight via UPS from one of many distribution centers through North America. Unfortunately, this eliminates our ability to hire local OBO delivery services. We do on occasion have a need to deliver large equipment orders and we do hire outside movers to assist and intend to engage approved OBO vendors to participate. Our annual budget for these services is approximately \$5,000 to \$10,000.*

OBO's Verification of Patterson Dental's Good Faith Efforts:

- All supplies on this solicitation will be purchased via the latest edition published price catalogs. A custom built, restricted, City designated electronic catalog (e-catalog) system.
- Patterson Dental has noted subcontractor opportunity via equipment delivery.
- Patterson Dental's proposed goal: 6% or (\$8-10,000). Patterson Dental will subcontract delivery to the following certified firm:
 - Sunrise Delivery MBE (Equipment moving & delivery services)
- Letter of Intent provided



Summarization:

- **Recommendation:**

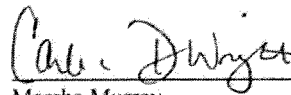
Based on the information provided it is the recommendation to **approve**; Patterson Dental's Good Faith Efforts request for 6% goal on this solicitation.

Should you have any questions feel free to contact LaTanja Bolden, Procurement Specialist at 832-393-0635.

Reviewed and Accepted

7/27/14

Date



Marsha Murray
Assistant Director