



CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 11/8/2023

ALL

Item Creation Date: 9/27/2023

E32968 – Amazon Web Services (Netsync Network Solutions) – ORDINANCE

Agenda Item#: 35.

Summary:

ORDINANCE approving and authorizing a Derivative Agreement between the City of Houston and **NETSYNC NETWORK SOLUTIONS** through the Interlocal Agreement with the **TEXAS DEPARTMENT OF INFORMATION RESOURCES** for the purchase of Amazon Web Services Support and Professional Services for Houston Information Technology Services and various departments; providing a maximum Contract amount - \$16,298,389.70 - General, Enterprise and Other Funds

Background:

P10-E32968 - Approve an ordinance authorizing a derivative agreement between the City of Houston and Netsync Network Solutions through the interlocal agreement with the Texas Department of Information Resources (DIR) in the amount not to exceed \$16,298,389.70 for the purchase of Amazon Web Services (AWS) support and professional services for Houston Information Technology Services (HITS) and various departments.

Specific Explanation:

The Chief Information Officer and the Chief Procurement Officer recommend that City Council approve an ordinance awarding a **three (3) year derivative agreement with two (2) one-year renewal options** to **Netsync Network Solutions** through the interlocal agreement with the Texas Department of Information Resources (DIR) in the amount not to exceed **\$16,298,389.70** for the purchase of Amazon Web Services (AWS) support and professional services for Houston Information Technology Services, Houston Public Works, Houston Airport System, and Houston Public Library departments. Although the Contractor is a Texas Department of Information Resources (DIR) vendor, the City is expanding upon the DIR contract to include City of Houston specific terms and conditions. This maximum contract amount request is intended to cover the initial term of the agreement and HITS plans to return to City Council for additional spending authority for the remaining agreement renewal terms.

This contract will allow the City to receive AWS support and professional services under a Citywide enterprise contract for all City AWS subscriptions. The services will facilitate centralizing production, quality assurance, and development of computing environments for various City departments. AWS activities will include cloud infrastructure services, such as data storage and backup. It also will provide platform and software enabled environments with service platforms for both infrastructure and application services. AWS also is used for various City services such as hosting some public facing citizen services portals and websites. This purchase aligns with the HITS strategy of choosing cloud first and accelerating cloud migration.

This recommendation is made pursuant to subsection 271.102(c) of the Texas Local Government Code, which provides that “a local government that purchases goods or services from a cooperative purchasing program or organization satisfies any state law requiring the local government to seek competitive bids for the purchase of goods or services.”

This item was presented to the Transportation, Technology & Infrastructure (TTI) Committee on September 7, 2023.

MWBE Participation:

This contract was awarded with an 8% MWBE participation level by the Office of Business Opportunity. Netsync Network Solutions has designated the below companies as their MWBE subcontractors.

Company	Type of Work	Percentage
Netsync Network Solutions	Data communications equipment	6%
Lambi Consulting	Consulting services	6%
	Total	12%

Pay or Play Program:

This procurement is exempt from the City's Pay or Play Program. Bids/proposals were not solicited because the department is utilizing an Interlocal purchasing agreement for this procurement.

Hire Houston First

This procurement is exempt from the City's Hire Houston First Ordinance. Bids/proposals were not solicited because the department is utilizing an Interlocal/Cooperative Purchasing Agreement for this purchase.

Fiscal Note:


Funding for this item is included in the FY2024 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

11/2/2023

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Jedediah Greenfield, Chief Procurement Officer
 Finance/Strategic Procurement Division

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Lisa Kent, Chief Information Office
 Houston Information Technology Services

11/2/2023

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Estimated Spending Authority			
Department	FY24	Out Years	Total
Houston Information Technology Services	\$284,790.58	\$1,692,013.74	\$1,976,804.32
Houston Public Works	\$1,468,911.76	\$10,070,203.88	\$11,539,115.64
Houston Airport System	\$350,804.60	\$2,230,011.61	\$2,580,816.21
Houston Public Library	\$29,181.74	\$172,471.79	\$201,653.53
TOTAL	\$2,133,688.68	\$14,164,701.02	\$16,298,389.70

Amount and Source of Funding:

- \$1,976,804.32 – Central Service Revolving Fund (1002)
- \$ 950,200.00 – Project Cost Recovery (1001)
- \$1,300,000.00 – Building Inspection Fund (2301)
- \$1,010,000.00 – Stormwater Fund (2302)
- \$1,040,000.00 – DDSRF-Metro ET AL (2312)
- \$7,238,915.64 – Water & Sewer Operating Fund (8300)
- \$2,580,816.21 – HAS Revenue Fund (8001)
- \$ 201,653.53 – General Fund (1000)

\$16,298,389.70 - Total

Contact Information:

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Jedediah Greenfield, Chief Procurement Officer	Finance/SPD	(832) 393-9126

ATTACHMENTS:

Description	Type
Certification of Funds HAS	Financial Information
Certification of Funds HPL	Financial Information
Certification of Funds HPW	Financial Information
Coop Approval	Backup Material
OBO Contract Specific	Backup Material
MWBE Plan	Backup Material
Ownership Form	Backup Material
Quote	Backup Material
Delinquent Tax Report	Backup Material
TTI Presentation	Backup Material
Derivative Agreement	Contract/Exhibit
HITS funding	Financial Information
Budget vs Actual E32968	Financial Information
Signed Coversheet	Signed Cover sheet
Funding Verification for HPW	Financial Information
Funding Verification for HPL	Financial Information
AWS- Netsync Network Solutions Ordinance 10.24.23.docx	Ordinance/Resolution/Motion
Funding Verification for Funds 2800 & 6800	Financial Information