

12/23/2014

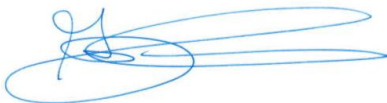
CITY OF HOUSTON ANIMAL CONTROL
2700 EVELLA ST
HOUSTON, TX 77026-4521

Re: IDEXX Companion Animal Products - Sole Source

Dear CITY OF HOUSTON ANIMAL CONTROL:

In connection with your consideration of the purchase of IDEXX Companion Animal Products (including analyzers, analyzer consumables and SNAP kits), I hereby confirm that IDEXX Laboratories, Inc., together with its subsidiaries, is moving to an all-direct distribution model in the United States with respect to such products effective January 1, 2015 and will thereafter be the exclusive supplier of such products in the United States.

Sincerely,



George Fennell
Corporate Vice President