



## CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 9/12/2023

ALL

Item Creation Date:

S32613 - Automotive Lubricants (R & C Distributors dba Blender Direct) - MOTION

Agenda Item#: 10.

### **Summary:**

#### **NOT A REAL CAPTION**

**R & C DISTRIBUTORS DBA BLENDER DIRECT** for Automotive Lubricants for Fleet Management Department - 3 Years with two one-year options - \$4,423,079.74 - Fleet Management Fund

### **Background:**

**Formal Bids Received July 13, 2023 for S91-S32613 - Approve an award to R & C Distributors dba Blender Direct in the amount not to exceed \$4,403,079.74 for automotive lubricants for the Fleet Management Department.**

### **Specific Explanation:**

The Director of the Fleet Management Department and the Chief Procurement Officer recommend that City Council approve an award to **R & C Distributors dba Blender Direct** in the amount not to exceed **\$4,403,079.74** for automotive lubricants for the Fleet Management Department (FMD). It is further requested that authorization be given to make purchases, as needed, for a **thirty-six month term with two (2) one (1) year options**. This award consists of line items for various automotive lubricants. These materials will be used by the FMD for lubrication maintenance of City vehicles and equipment citywide.

The project was advertised in accordance with the State of Texas bid laws. Twenty-two prospective bidders downloaded the solicitation document from SPD's e-bidding website and four bids were received as outlined below.

### **R & C Distributors dba Blender Direct:**

Awarded on its low overall bid for Group 1, Item Nos. 1 - 6 (Full Synthetic Motor Oils); Group 2, Item Nos. 1, 2, 3, 7, & 8 (Synthetic Blend Motor Oils); Group 3, Item Nos. 1 & 2 (Full Synthetic Gear Oil); Group 4, Item Nos. 1 & 2 (Premium Gear Oil); Group 5, Item Nos. 1 thru 4 (Automatic Transmission Fluid); Group 6, Item Nos. 1 & 2 (Allison Type Transmission Fluid TES-295); Group 7, Item Nos. 1 thru 4 (Hydraulic Oil); Group 8, Item Nos. 1 thru 3 (Diesel Exhaust Fluid); and Group 9, Item No. 1 (Premium Hi-Temp EP Grease) in the amount not to exceed \$4,403,079.74.

	<b><u>Company</u></b>	<b><u>Total Amount</u></b>
1.	<b>R &amp; C Distributors dba Blender Direct</b>	<b>\$4,403,079.74</b>
2.	Arnold Oil Co. of Austin LP	\$5,400,564.52
3.	Valvoline	\$5,738,186.73
4.	Petropangea, Inc.	\$6,898,300.29

Group 2, Item Nos. 4, 5, and 6 are not being awarded. These items will be purchased on an as needed basis.

### **MWBE Subcontracting:**

This bid was issued with a 6.13% M/WBE participation goal. **R & C Distributors dba Blender Direct** has designated the below-named company as its certified M/WBE subcontractor.

<b><u>Company</u></b>	<b><u>Type of Work</u></b>	<b><u>Dollar Amount</u></b>
Lube Runner, LLC	Lubricants Delivery	\$268,908.79

The Office of Business Opportunity will monitor this award.

### **Hire Houston First:**

The proposed award requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, **R & C Distributors dba Blender Direct** does not meet the requirements for HHF designation; no HHF firms were within three percent.

**Fiscal Note:**

Funding for this item is included in the FY2024 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

9/6/2023

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9/7/2023

**Jedediah Greenfield, Chief Procurement Officer**  
**Finance/Strategic Procurement Division**

**Department Approval Authority Signature**

Department	Estimated Spending Authority		Total
	FY2024	Out Years	
Fleet Management	\$880,615.95	\$3,522,463.79	\$4,403,079.74

**Amount and Source of Funding:**

**\$4,403,079.74**

Fleet Management Fund  
 Fund No.: 1005

**Contact Information:**

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Candice Gambrell	SPD	832-393-9129
Jedediah Greenfield	SPD	832-393-9126

**ATTACHMENTS:**

Description	Type
S32613 - MWBE Subcontractor	Backup Material
S32613 - R&C Distributors MWBE	Backup Material
S32613 - Bid Tab	Backup Material
S32613- Ownership Form	Backup Material
S32613 - Form B	Backup Material
S32613 - Tax Report	Backup Material
S32613 - Financial Form A	Financial Information