



CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 11/8/2022

ALL

Item Creation Date: 9/13/2022

S31235 - Personal Protective Gear and Replacement Parts (Delta Fire & Safety, Inc.) -
MOTION

Agenda Item#: 5.

Summary:

DELTA FIRE & SAFETY, INC for Personal Protective Gear and Replacement Parts for the Houston Fire Department - \$4,825,923.14 - 3 Years with 2 one-year options - General Fund

Background:

Formal Bids Received May 26, 2022 for P12-S31235 - Approve an award to Delta Fire & Safety, Inc. in the amount not to exceed \$4,825,923.14 for personal protective gear and replacement parts for the Houston Fire Department.

Specific Explanation:

The Chief of Houston Fire Department and the Interim Chief Procurement Officer recommend that City Council approve an award to **Delta Fire & Safety, Inc.** on its low overall bid in the amount not to exceed **\$4,825,923.14** for personal protective gear and replacement parts for the Houston Fire Department. It is further requested that authorization be given to make purchases, as needed, for a 36-month period with two one-year options. This award consists of helmets and replacement parts used as personal protective gear. These helmets are an essential part of the ensemble that helps firefighters armor themselves against dangerous hazards.

This project was advertised in accordance with the requirements of the State of Texas bid laws. Ten prospective bidders downloaded the solicitation document from SPD's e-bidding website and two bids were received as outlined below.

Delta Fire & Safety, Inc.: Award on its low overall bid for Group 1, Line Item Nos. 1 through 26 (helmet ratchet suspensions, helmet front plates, title tape, chin straps, face shield kits, stabilizing helmet brackets, helmet trapezoid 8-sided decals, helmet faceplates, eye shields, edge beading, u-brackets, and strap kits); and Group 2, Line Item Nos. 1 thru 4 (safety helmets) in the amount not to exceed **\$4,825,923.14**.

Company	Total Amount
1. Delta Fire & Safety, Inc.	\$4,825,923.14
2. Dooley Tackaberry, Inc.	\$6,170,360.43

- Due to the disparity between the bids, the Strategic Procurement Division (SPD) buyer contacted the potential vendor to discuss the scope of work for this procurement. During the discussion, Delta Fire & Safety, Inc.'s representative stated that its bid includes all costs associated with supplying the items requested in the bid specifications. Additionally, Delta Fire & Safety, Inc. has previously provided these items for the Houston Fire Department. Based on the above-mentioned, the SPD and department are confident that the recommended vendor can provide the specified items for the price bid.

MWBE Subcontracting:

MWBE zero percentage goal-document approved by the Office of Business Opportunity.

Hire Houston First:

The proposed award requires compliance with the City's 'Hire Houston First' ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, **Delta Fire & Safety, Inc.** does not meet the requirements for HHF designation; no HHF firms were within three percent.

Fiscal Note:

Funding for this item is included in the FY2023 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

11/8/2022

DocuSigned by:

 6121834A077C41A

**Jedediah Greenfield, Interim Chief Procurement Officer
Finance/Strategic Procurement Division**

Department Approval Authority Signature

Estimated Spending Authority

Department	FY2023	Out Years	Total
Fire	\$643,456.42	\$4,182,466.72	\$4,825,923.14

Amount and Source of Funding:**\$4,825,923.14**

General Fund

Fund No.: 1000

Contact Information:

Desiree Heath	SPD	832-393-8742
Tara Jacobis	SPD	832-393-8713
Richard Galvan	HFD	832-394-6908

ATTACHMENTS:**Description**

S31235 MWBE 0% GOAL APPROVAL

S31235 BID TABULATION

S31235 AFFIDAVIT OF OWNERSHIP

S31235 FORM B

S31235 TAX REPORT

Funding Source

Type

Backup Material

Backup Material

Backup Material

Backup Material

Backup Material

Financial Information