



CITY OF HOUSTON - CITY COUNCIL

Meeting Date:

Item Creation Date:

S29696 - Security Badging Equipment and Accessories - MOTION

Agenda Item#:

Background:

Formal Bids Received July 17, 2021 for S64-S29696 - Approve various awards, as shown below, in the amount not to exceed \$1,380,333.25 for security badging equipment and accessories for various departments.

Specifics Explanation:

The Chief Procurement Officer recommends that City Council approve various awards, as shown below, in the amount not to exceed **\$1,380,333.25** for security badging equipment and accessories for various departments. It is further requested that authorization be given to make purchases, as needed, for a **36-month period with two one-year options**. These awards consist of various types of security badging equipment and accessories to be used by the Houston Airport System and the Houston Police Department for the identification of personnel and to restrict and monitor access to City of Houston buildings and facilities.

This project was advertised in accordance with the requirements of the State of Texas bid laws. Six prospective bidders downloaded the solicitation document from SPD's e-bidding website, and five bids were received as detailed below.

IdentiSys, Inc. (Bid #1): Awarded on its low overall bid meeting specifications for Group 1, Item Nos. 4, 7, 9, and 11 thru 14 (badge film, chip ID cards, printers, and ribbons) in the amount not to exceed \$1,286,908.00.

| | <u>Company</u> | <u>Total Amount</u> |
|----|---------------------------------|--|
| 1. | ColorID, LLC | \$1,092,080.22 (Partial Bid/Higher Unit Price/Did Not Meet Specifications) |
| 2. | IdentiSys, Inc. (Bid #1) | \$1,286,908.00 |
| 3. | IdentiSys, Inc. (Bid #2) | \$1,318,169.29 |
| 4. | Newbart Products, Inc. | \$1,342,864.92 |
| 5. | Sandia International, Inc. | \$1,429,299.25 |

Newbart Products, Inc.: Awarded on its low bid for Group 1, Item Nos. 1 thru 3, 5, 6, and 10 (badge film, chip ID cards, printers, and ribbons); and Group 2, Item Nos. 3 and 4 (printer maintenance and repair service) in the amount not to exceed \$93,425.25.

| | <u>Company</u> | <u>Total Amount</u> |
|----|-------------------------------|----------------------------|
| 1. | Newbart Products, Inc. | \$ 93,425.25 |
| 2. | IdentiSys, Inc. (Bid #1) | \$ 126,252.40 |
| 3. | ColorID, LLC | \$ 145,790.80 |
| 4. | IdentiSys, Inc. (Bid #2) | \$ 166,297.40 |
| 5. | Sandia International, Inc. | \$1,343,779.50 |

A purchase order will be issued to the low bidder for Group 1, Item No. 15 (name badge clips) in the amount not to exceed \$410.00, as the award is less than \$50,000.00.

Group 1, Item No. 8, and Group 2, Item Nos. 1 and 2 are not being recommended for award. This item and services are no longer required by the departments.

M/WBE Participations:

This bid was issued with a 2% goal for MWBE participation. **IdentiSys, Inc. (Bid #1)** has designated the below-named company as its certified M/WBE subcontractor.

| <u>Company</u> | <u>Type of Work</u> | <u>Dollar Amount</u> |
|-----------------------------|----------------------------|-----------------------------|
| Rabbit Run Delivery Service | Delivery of Goods | \$25,738.16 |

Newbart Products, Inc. is exempt from the M/WBE subcontracting goal participation as the total procurement award does not exceed the City's \$100,000.00 threshold.

Hire Houston First:

The proposed award requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, **Newbart Products, Inc.** is a designated HHF company, but they were the

successful awardee without application of the HHF preference. **IdentiSys, Inc. (Bid #1)** does not meet the requirements for HHF designation; no HHF firms were within three percent.

Fiscal Note:

Funding for this item is included in the FY2022 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Polices.

DocuSigned by:

Jerry Adams

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**Jerry Adams, Chief Procurement Officer
Finance/Strategic Procurement Division**

Department Approval Authority Signature

11/19/2021

Estimated Spending Authority

| Department | FY2021 | Out Years | Total |
|------------------------|---------------|----------------|-----------------|
| Houston Airport System | \$ 138,243.12 | \$1,046,697.88 | \$ 1,184,941.00 |
| Houston Police | \$ 50,000.00 | \$ 145,392.25 | \$ 195,392.25 |
| Total | \$ 188,243.12 | \$1,192,090.13 | \$ 1,380,333.25 |

Amount and Source of Funding:

\$ 170,392.25 General Fund (1000)
 \$ 25,000.00 Auto Dealers Fund (2200)
 \$ 1,184,941.00 HAS - Revenue Fund (8001)
 \$ 1,380,333.25 Total

Contact Information:

Desiree Heath SPD 832-393-8742
 Mary Smith SPD 832-393-8719
 Todd Curry HAS 832-233-1896

ATTACHMENTS:

| Description | Type |
|-----------------------------------|-----------------------|
| S29696 - OBO MWBE 2% Approval | Backup Material |
| S29696 - IdentiSys MWBE | Backup Material |
| S29696 - Bid Tabulation | Backup Material |
| S29696 - IdentiSys Ownership Form | Backup Material |
| S29696 - NewBart Ownership Form | Backup Material |
| S29696 - Form B | Backup Material |
| S29696 - IdentiSys Tax Report | Backup Material |
| S29696 - NewBart Tax Report | Backup Material |
| S29696 - Financial Form A - HAS | Financial Information |
| S29696 - Financial Form A - HPD | Financial Information |