



## CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 11/9/2021

ALL

Item Creation Date: 10/21/2021

T29564 (1of2) – Body Armor and Accessories - ORDINANCE (Galls, LLC )

Agenda Item#: 23.

### **Summary:**

ORDINANCE approving and authorizing an agreement between the City of Houston and **GALLS, LLC** for body armor and accessories for the Houston Police Department; providing a maximum contract amount

**Should only be considered after passage of item X above**

### **Background:**

**Request for Proposals received September 3, 2020 for S83-T29564 – Approve an ordinance awarding a contract to Galls, LLC. in the maximum amount of \$5,182,100.00 to provide body armor and accessories for the Houston Police Department.**

### **Specific Explanation:**

The Chief of the Houston Police Department and the Chief Procurement Officer (CPO) recommend that City Council approve an ordinance awarding a **three (3) year contract, with two (2) one-year options to renew to Galls, LLC** in the maximum contract amount of **\$5,182,100.00** to provide body armor and accessories for Houston Police Department. The CPO may terminate this Agreement at any time by giving 30 days written notice to contractor. The Houston Police Department will come back to Council at later date for the additional appropriation in the amount of \$4,288,100.00 for the out-years funding.

The scope of work requires the contractor to provide all labor, materials, and equipment required for the custom fitting, supply, and delivery of concealable and outer soft body armor for the Houston Police Department and other City personnel requiring body armor.

The Request for Proposals (RFP) was advertised in accordance with the requirements of the State bid laws and as a result, proposals were received from Dana Safety Supply, Federal Eastern International (FEI), AEGIX, Tactical Medical Solutions, Primary Arms, Galls, LLC, GT Distributors, Inc., Lawman Supply (MES – Municipal Emergency Services, Inc.), and U.S. Armor. The Evaluation Committee consisted of members from Houston Police Department and the Houston Fire Department. The proposals were evaluated based on the following criteria:

1. Responsiveness of the Proposal
2. Technical Competence
  - a. Evaluation of Product
  - b. Conformance of Technical Specifications
  - c. Price per unit, including any additional incentives offered in excess of that required
  - d. Total Service and Support Commitment
  - e. Experience and reputation, including years in business and reference checks
3. M/WBE Participation
4. Financial Stability
5. Local Preference

The responses were reviewed by the evaluation committee and four vendors were selected to participate in the product evaluation period; each of these four vendors provided samples of their equipment to accompany their oral presentations. Two vendors were then selected to participate in a “wear test” period during which officers wore the vendors’ customized body armor for a set period of time and then completed a final evaluation of the products. In conclusion, Galls, LLC received one of the highest overall scores and was deemed to be the best qualified contractor to provide concealable and outer soft body armor as specified in the RFP.

### **M/WBE Subcontracting:**

This RFP was advertised with a 2% goal for MWBE participation. Galls LLC have designated the below named company as its certified MWBE subcontractors:

Subcontractor Name	Type of Work	MBE/WBE	Percentage
Culture	Embroidery/Screen Printing	WBE	2%

**Pay or Play Program:**

The proposed contract requires compliance with the City's 'Pay or Play' ordinance regarding health benefits for employees of City contractors. In this case, the contractors will provide health benefits to eligible employees in compliance with City policy.

**Hire Houston First:**

The proposed contract requires compliance with the City's "Hire Houston First" Ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, the firm is not a designated company and therefore the HHF preference was not applied to the contract award.

**Fiscal Note:**

No significant Fiscal Operating impact is anticipated as a result of this project.

11/4/2021

DocuSigned by:  
*Jerry Adams*  
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**Jerry Adams, Chief Procurement Officer**  
Finance/Strategic Procurement Division

**Department Approval Authority**

Estimated Spending Authority			
Department Name	FY2022	Out-Years	Total
Houston Police Department	\$894,000.00	\$4,288,100.00	\$5,182,100.00

**Amount and Source of Funding:**

\$5,182,100.00 Equipment Acquisition Consolidated Fund (1800)

**Contact Information:**

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**ATTACHMENTS:**

Description	Type
Award Recommendation	Backup Material
MWBE Attachment A - Participation	Backup Material
MWBE Attachment B - Intent	Backup Material
Affidavit of Ownership	Backup Material
Tax Report	Backup Material
POP Form 1	Backup Material
POP Form 2	Backup Material
SAP OA Number	Backup Material
COF	Financial Information
Funding Form	Financial Information
Signed Cover Sheet	Signed Cover sheet
Agreement	Contract/Exhibit
Ordinance	Ordinance/Resolution/Motion