



**CITY OF HOUSTON - CITY COUNCIL**

Meeting Date: 8/24/2021

ALL

Item Creation Date: 5/6/2021

S29746 - Airfield Lighting Supplies - MOTION (ADB Safegate Americas, LLC; Globe Electric Supply Co., Inc. and Kinetic Motorwerks, LLC)

Agenda Item#: 14.

**Background:**

**Formal Bids Received March 4, 2021 for S64-S29746 – Approve various awards, as shown below, in the amount not exceed \$8,783,480.00 for airfield lighting supplies for the Houston Airport System.**

**Specific Explanation:**

The Director of the Houston Airport System and the Chief Procurement Officer recommend that City Council approve various awards, as shown below, in the amount not to exceed **\$8,783,480.00** for airfield lighting supplies for the Houston Airport System. It is further requested that authorization be given to make purchases, as needed, for a **36-month period with two one-year options**. This award consists of various lamps, regulators, washers, filters, connectors, bulbs, and other types of airfield lighting to be used by the department to maintain the lighting on runways and taxiways at George Bush Intercontinental, William P. Hobby and Ellington Airports.

This is a price list solicitation. The best discount which determines the low bid for a price list is the best bid received for quantities of high-use items selected as sample pricing items based on the current needs of the department. The bid total for sample pricing items does not represent the total amount to be purchased; rather, this award recommendation is for the total estimated expenditures projected over the 60-month period based on the low bid submitted for the representative samples.

This project was advertised in accordance with the requirements of the State of Texas bid laws. Eleven prospective bidders downloaded to solicitation document from SPD's e-bidding website, and four bids were received as outlined below.

**ADB Safegate Americas, LLC:** Award on its low bid meeting specification for Group 1 (ADB Safegate Americas, LLC price list which includes but is not limited to light monitoring and switch control units, sign panels, taxiway fixtures, and lamps) in the amount not to exceed **\$6,210,335.00**.

	<b><u>Company</u></b>	<b><u>Sample Pricing Total</u></b>
1	Kinetic Motorwerks, LLC	\$ 1,860.80 (Did Not Meet Specifications)
2.	<b>ADB Safegate Americas, LLC</b>	<b>\$ 1,884.66</b>

**Tied Bids:**

Tie bids were received from Globe Electric Supply, Inc. and Kinetic Motorwerks, LLC on Group 2 (Honeywell price list which includes but is not limited to O-rings, lamp harnesses, and isolator prisms) in the amount not to exceed **\$2,573,145.00**. It is requested that City Council draw lots for this item.

	<b><u>Company</u></b>	<b><u>Sample Pricing Total</u></b>
1	Honeywell, Inc.	\$ 176.10
2.	<b>Globe Electric Supply Co., Inc.</b>	<b>\$ 180.50 (Hire Houston First)</b>
3.	<b>Kinetic Motorwerks, LLC</b>	<b>\$ 180.50 (Hire Houston First)</b>

**MWBE Subcontracting:**

Zero percentage goal-document approved by the Office of Business Opportunity.

**Hire Houston First:**

The proposed award requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, **Globe Electric Supply Co., Inc.** and **Kinetic Motorwerks, LLC** are HHF designated companies and one will be the successful awardee based on their designation following tied bid selection by City Council. **ADB Safegate Americas, LLC** does not meet the requirements for HHF designation; no HHF firms were within three percent.

**Fiscal Note:**

Funding for this item is included in the FY2022 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

DocuSigned by:  
*Jerry Adams*  
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Jerry Adams, Chief Procurement Officer  
Finance/Strategic Procurement Division  
8/16/2021

Department Approval Authority Signature

