



CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 11/4/2020

ALL

Item Creation Date: 6/24/2020

S26519 - Lawn, Garden, Insecticide, and Herbicide Chemicals - MOTION

Agenda Item#: 8.

Background:

Formal Bids Received May 9, 2019 for S64-S26519 – Approve various awards, as shown below, in the amount not to exceed \$3,248,156.60 for lawn, garden, insecticide, and herbicide chemicals for various departments.

Specific Explanation:

The Chief Procurement Officer recommends that City Council approve various awards, as shown below, in the amount not to exceed **\$3,248,156.60** for lawn, garden, insecticide, and herbicide chemicals for various departments and that authorization be given to make purchases, as needed, for a **36-month period with two one-year options**. These awards consist of various types of chemicals to be used by the Houston Airport System and Houston Public Works and Parks & Recreation Departments for routine, preventive and emergency lawn maintenance and pest control at parks, gardens, and golf courses and along public roadways and thoroughfares.

This project was advertised in accordance with the requirements of the State of Texas bid laws. Nine prospective bidders downloaded the solicitation from SPD's e-bidding website, and six bids were received as outlined below.

Pro Alliance: Award on its low bid meeting specification for Group 1, Line Item Nos. 17 and 18 (fungicides); Group 2, Line Item No. 21 (herbicides); Group 3, Line Item Nos. 11, 23, 29, 34, 36, 37, 39, 95, 96, and 97 (fertilizer); Group 4, Line Item Nos. 26 and 27 (insecticides); Group 5, Line Item Nos. 1, 2, 8, and 20 (aquatic cleaners); Group 6, Line Item Nos. 5, 7, and 8 (fertilizer and conditioner) in the amount not to exceed \$239,694.25.

<u>Company</u>	<u>Total Amount</u>
1. J.R. Simplot Company	\$ 9,639.90 (Partial Bid/Higher Unit Price/Did Not Meet Specifications)
2. Winfield Solutions, LLC	\$ 13,687.50 (Partial Bid/Higher Unit Price/Did Not Meet Specifications)
3. Helena Agri-Enterprises, LLC	\$ 19,062.50 (Partial Bid/Higher Unit Price/Did Not Meet Specifications)
4. Pro Alliance	\$239,694.25
5. Kinetic Motorworks, LLC	\$500,185.75

Red River Specialties, Inc: Award on its low bid for Group 1, Line Item No. 2 (fungicides); and Group 2, Line Item Nos. 1, 6, 8, 13, 40, 60, and 61 (herbicides and surfactants) in the amount not to exceed \$523,854.50.

<u>Company</u>	<u>Total Amount</u>
1. J.R. Simplot Company	\$196,830.00 (Partial Bid/Higher Unit Price)
2. Red River Specialties, Inc.	\$523,854.50
3. Winfield Solutions, LLC	\$682,114.96
4. Helena Agri-Enterprises, LLC	\$683,826.00
5. Kinetic Motorwerks, LLC	\$931,456.41

J.R. Simplot Company: Award on its low bid for Group 1, Line Item Nos. 3 and 8 (fungicides); Group 2, Line Item Nos. 3, 5, 15, 26, 27, 28 and 41 (herbicides); Group 3, Line Item Nos. 3, 4, 5, 24, 25, 26, 30, 32, 33, 46, 49, 69 thru 73, 75, 87, 89, and 90 (fertilizers); Group 4, Line Item Nos. 9, 15, 16, 23, 24 and 31 (insecticides); Group 5, Line Item Nos. 3 and 9 (aquatic cleaners and surfactants) in the amount not to exceed \$194,313.20.

<u>Company</u>	<u>Total Amount</u>
1. J.R. Simplot Company	\$194,313.20
2. Red River Specialties, Inc.	\$437,047.04
3. Winfield Solutions, LLC	\$652,319.15
4. Helena Agri-Enterprises, LLC	\$684,837.00
5. Kinetic Motorwerks, LLC	\$867,570.71

Winfield Solutions, LLC: Award on its low bid meeting specification for Group 1, Line Item Nos. 6, 7, 11, 12, 13, and 14 (fungicides); Group 2, Line Item Nos. 2, 7, 16, 17, 19, 29, 31, 32, 35, 36, 37, 38, 42, 50, 55, and 57 (herbicides); Group 3, Line Item Nos. 6, 7, 9, 19, 57, 79, 84, 88, 91, and 94 (fertilizers); Group 4, Line Item Nos. 1 thru 4, 7, 10, 11, 13, 17 thru 21, 25, and 28 (insecticides); Group 5, Line Item Nos. 10, 11, 13, and 18 (plant protectors and aquatic cleaners); and Group 6, Line No. 4 and 9 (fertilizers and inoculants) in the amount not to exceed \$726,114.46.

	<u>Company</u>	<u>Total Amount</u>	
1.	Red River Specialties, Inc.	\$ 305,671.30	(Partial Bid/Higher Unit Price/Did Not Meet Specifications)
2.	J.R. Simplot Company	\$ 332,740.50	(Partial Bid/Higher Unit Price/Did Not Meet Specifications)
3.	Winfield Solutions, LLC	\$ 726,114.46	
4.	Helena Agri-Enterprises, LLC	\$ 810,982.68	
5.	Kinetic Motorwerks, LLC	\$1,256,493.83	

Helena Agri-Enterprise, LLC: Award on its low bid meeting specification for Group 2, Line Item Nos. 14, 20, 24, 25, 33, 44, 48, 52, 53 and 56 (herbicides); Group 3, Line Item Nos. 38, 40, 41, 42, 43, 44, 50 thru 55, 59, 62 thru 68, 78, 80, 81, 82, 83, 85 and 86 (fertilizers); Group 4, Line Item No. 29 (insecticides); Group 5, Line Item Nos. 5, 12, 14, 16, 17, and 19 (aquatic cleaners and fertilizers); and Group 6, Line Item No. 2 (plant food) in the amount not to exceed \$579,669.75.

	<u>Company</u>	<u>Total Amount</u>	
1.	Pro Alliance.	\$ 12,777.00	(Partial Bid/Higher Unit Price)
2.	Red River Specialties, Inc.	\$ 23,793.50	(Partial Bid/Higher Unit Price/Did Not Meet Specifications)
3.	J.R. Simplot Company	\$ 527,742.00	(Partial Bid/Higher Unit Price/Did Not Meet Specifications)
4.	Helena Agri-Enterprises, LLC	\$ 579,669.75	
5.	Winfield Solutions, LLC	\$ 599,691.75	
6.	Kinetic Motorwerks, LLC	\$1,642,479.99	

Kinetic Motorwerks LLC: Award on its sole bid for Group 1, Line Item Nos. 1 and 10 (fungicides); Group 2, Line Item Nos. 18, 22, 49, 51 and 62 (herbicides); Group 3, Line Item Nos. 1, 2, 8, 10, 12 thru 18, 21, 22, 27, 28, 31, 35, 45, 47, 48, 56, 58, 60, 61, 74, 76, 92, 93, 98 and 99 (fertilizers, insecticides, and fungicides); Group 4, Line Item Nos. 5, 6, 8, 12, and 22 (insecticides and fungicides); Group 5, Line Item Nos. 4, 7, and 15 (aquatic cleaners, fertilizers, and herbicides); and Group 6, Line Item Nos. 1, 3, 6 and 10 (fertilizers and soil amendments) and on its low bid for Group 3, Item No. 77 (fertilizers) in the amount not to exceed \$754,379.19.

	<u>Company</u>	<u>Total Amount</u>	
1.	Winfield Solutions, LLC	\$ 5,200.00	(Partial Bid/Higher Unit Price)
2.	Kinetic Motorwerks, LLC	\$754,379.19	

Tied Bids:

Tie bids were received from **Helena Agri-Enterprises, LLC, Winfield Solutions, LLC, and J.R. Simplot Company** on Group 1, Line Item Nos. 4, 5, 20, and 21 (fungicides); and Group 2, Item Nos. 45, 46, and 47 (herbicides) in the total amount of **\$118,816.25**. It is requested that City Council draw lots for these items.

Tie bids were received from **Red River Specialties, Inc. and Winfield Solutions, LLC** on Group 2, Line Item No. 39 (herbicides) in the amount of **\$45,000.00**. It is requested that City Council draw lots for this item.

Tie bids were received from **Helena Agri-Enterprises, LLC and J.R. Simplot Company** on Group 2, Line Item No. 23 (herbicides) in the amount of **\$10,125.00**. It is requested that City Council draw lots for this item.

Tie bids were received from **Winfield Solutions, LLC and J.R. Simplot Company** on Group 2, Line Item No. 54 (herbicides) in the amount of **\$23,200.00**. It is requested that City Council draw lots for these items.

Tie bids were received from **Helena Agri-Enterprises, LLC and Winfield Solutions, LLC** Group 4, Line Item Nos. 14 and 30 (insecticides) in the amount **\$32,990.00**. It is requested that City Council draw lots for this item.

In the event **Red River Specialties, Inc., J.R. Simplot Company, Winfield Solutions, LLC, or Helena Agri-Enterprise, LLC** is drawn, their M/WBE participation will increase by three percent based on the new award amount.

Group 1, Item Nos. 9, 15, 16, and, 19; Group 2, Item Nos. 4, 9 thru 12, 30, 34, 43, 58, and 59; Group 3, Item No. 20; and Group 5, Item No. 6 are not being award. These items are no longer required by the departments.

M/WBE Participation:

This bid was issued with a 3% goal for M/WBE participation.

Red River Specialties, Inc. has designated the below-name company as its certified M/WBE subcontractor.

<u>Name</u>	<u>Type of Work</u>	<u>Total Amount</u>
Houston Chem Safe, Inc. dba HCS Supplies	Material supplies	\$15,715.64

Winfield Solutions, LLC has designated the below-name company as its certified M/WBE subcontractor.

<u>Name</u>	<u>Type of Work</u>	<u>Total Amount</u>
Executive Cleaning Corp.	Landscape care and maintenance	\$21,783.43

Pro Alliance has designated the below-name company as its certified M/WBE subcontractor.

<u>Name</u>	<u>Type of Work</u>	<u>Total Amount</u>
Jones Delivery Service, Inc.	Delivery of fertilizer	\$7,190.83

J.R. Simplot Company has designated the below-name company as its certified M/WBE subcontractor.

<u>Name</u>	<u>Type of Work</u>	<u>Total Amount</u>
Green-er Lawns Landscapes & Pest Control, Inc.	Landscaping services	\$5,829.40

Helena Agri-Enterprises, LLC has designated the below-name company as its certified M/WBE subcontractor.

<u>Name</u>	<u>Type of Work</u>	<u>Total Amount</u>
D.H. Tire, Inc.	Purchase tires for delivery trucks	\$17,390.09

Kinetic Motorwerks, LLC submitted a Good Faith Effort request to the Office of business which was approved. Therefore, they will not be required to meet the 3% goal.

Hire Houston First:

The proposed award requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, **Pro Alliance** and **Kinetic Motorwerks, LLC** are designated HHF companies, but they were the successful awardees without application of the HHF preference. **Red River Specialties, Inc., J.R. Simplot Company, Winfield Solutions, LLC**, and **Helena Agri-Enterprise, LLC** do not meet the requirements for HHF designation; no HHF firms were within three percent.

Fiscal Note:

Funding for this item is included in the FY2021 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

DocuSigned by:

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Jerry Adams, Chief Procurement Officer
Finance/Strategic Procurement Division

Department Approval Authority Signature

Estimated Spending Authority

<u>Department</u>	<u>FY2021</u>	<u>Out Years</u>	<u>Total</u>
Houston Public Works	\$ 21,000.00	\$ 337,489.50	\$ 358,489.50
Houston Airport System	\$ 71,717.90	\$ 286,868.00	\$ 358,585.90
Parks & Recreation	\$ 40,001.33	\$2,491,079.87	\$2,531,081.20
Total Amount	\$132,719.23	\$3,115,437.37	\$3,248,156.60

Amount of Funding:

\$ 1,135,354.03	General Fund (1000)
\$ 1,395,727.17	Parks Golf Special Fund (2104)
\$ 358,489.50	Stormwater Fund (2302)
\$ 358,585.90	HAS - Revenue Fund (8001)
\$ 3,248,156.60	Total

Contact Information:

Desiree Heath	SPD	832-393-8742
Mary Smith	SPD	832-393-8719
Luci Correa	Parks	832-395-7057

ATTACHMENTS:

<u>Description</u>	<u>Type</u>
S26519 - Kinetic Motorwerks Waiver	Backup Material
S26519 - Bid Tabulation	Backup Material
S26519 - Kinetic - Tax Report	Backup Material
S26519 - Helena - Tax Report	Backup Material
S26519 - Pro Alliance - Tax Report	Backup Material
S26519 - Red River - Tax Report	Backup Material
S26519 - Simplot - Tax Report	Backup Material
S26519 - Winfield Solutions - Tax Report	Backup Material

S26519 - Winfield - Tax Report	Backup Material
S26519 - Helena Ownership Information Form	Backup Material
S26519 - Kinetic Ownership Information Form	Backup Material
S26519 - Pro Alliance - Ownership Information Form	Backup Material
S26519 - Red River - Ownership Information Form	Backup Material
S26519 - Simplot - Ownership Information Form	Backup Material
S26519 - Winfield - Ownership Information Form	Backup Material
S26519 - HAS Financial Form A	Financial Information
S26519 - HPW Financial Form A	Financial Information
S26519 - HPARD Fiscal Form A	Financial Information
Funding Verification - HPW	Financial Information
Funding Verification for PRD	Financial Information
Budget v Actuals	Financial Information