



**CITY OF HOUSTON - CITY COUNCIL**

Meeting Date:

ALL

Item Creation Date: 8/6/2020

S29473 - Aluminum Traffic Sign Blanks

Agenda Item#:

**Background:**

**Formal Bids Received July 2, 2020 for S92-S29473 – Approve an award to Vulcan, Inc. dba Vulcan Aluminum; dba Vulcan Signs in the amount not to exceed \$711,962.90 for aluminum traffic sign blanks for various departments.**

**Specific Explanation:**

The Director of Houston Public Works and the Chief Procurement Officer recommend that City Council approve an award to **Vulcan, Inc. dba Vulcan Aluminum; dba Vulcan Signs** on its low overall bid in the amount not to exceed **\$711,962.90** for aluminum traffic sign blanks for various departments. It is further requested that authorization be given to make purchases, as needed, for a **36-month period with two one-year options**. This award consists of aluminum traffic sign blanks to be utilized by the departments for the production of various types and sizes of aluminum-fabricated traffic signs.

This project was advertised in accordance with the requirements of the State of Texas bid laws. Twenty-four prospective bidders downloaded the solicitation document from SPD's e-bidding website, and three bids were received as shown below.

**Vulcan, Inc. dba Vulcan Aluminum; dba Vulcan Signs:** Award on its low overall bid for Group I, Item Nos. 1, 3, 4, 9, 11, 13 thru 16, 18 thru 32, 34, 36 thru 41, 43, and 46 (aluminum traffic sign blanks in various sizes with holes and corner radius except when noted) in the amount not to exceed \$711,962.90.

	<b>Company</b>	<b>Line Item Total</b>
1.	<b>Vulcan, Inc. dba Vulcan Aluminum; dba Vulcan Signs</b>	<b>\$ 711,962.90</b>
2.	The Fixts Group LLC	\$ 1,014,829.10
3.	Hansen Manufacturing, Inc.	\$ 3,113,364.00

- Due to the disparity between the bids, the Strategic Procurement Division (SPD) buyer contacted the potential supplier to discuss the scope of work for this procurement. During the discussion, Vulcan, Inc. dba Vulcan Aluminum; dba Vulcan Signs' representative stated that its bid includes all cost associated with supplying the items required in the bid specifications. Based on the aforementioned, the SPD and the departments are confident that the recommended supplier can provide the specified items for the price bid.

Group I, Item Nos. 2, 5 thru 8, 10, 12, 17, 33, 35, 42, 44, and 45 are not being awarded. These items are no longer required by the departments.

**MWBE Participations:**

Zero percentage goal-document approved by the Office of Business Opportunity.

**Hire Houston First:**

The proposed award requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case **Vulcan, Inc. dba Vulcan Aluminum; dba Vulcan Signs** does not meet the requirements for HHF destination, no HHF firms were within three percent.

**Fiscal Note:**

Funding for this item is included in the FY2021 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

10/9/2020

DocuSigned by:  
  
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**Jerry Adams, Chief Procurement Officer**  
**Finance/Strategic Procurement Division**

DocuSigned by:  
  
 A93C410D72B3458  
 10/12/2020  
**Carol Ellinger Haddock, P.E., Director**  
**Houston Public Works**

**Estimated Spending Authority**

<b>Department</b>	<b>FY21</b>	<b>Out Years</b>	<b>Total</b>
Houston Public Works	\$134,964.79	\$534,259.16	\$669,223.95

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Houston Airport System	\$ 7,200.00	\$ 35,538.95	\$ 42,738.95
<b>Total Amount</b>	<b>\$142,164.79</b>	<b>\$569,798.11</b>	<b>\$711,962.90</b>

**Amount of Funding:**

\$669,223.95 HPW - Dedicated Drainage and Street Renewal Fund - Metro-et al (2312)

\$ 42,738.95 HAS - Revenue Fund (8001)

\$711,962.90

**Contact Information:**

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**ATTACHMENTS:**

<b>Description</b>	<b>Type</b>
S29473-MWBE	Backup Material
S29473-BID TABULATION	Backup Material
S29473-FORM B	Backup Material
S29473-OWNERSHIP INFORMATION	Backup Material
S29473-TAX REPORT	Backup Material
S29473-FINANCIAL FORMA	Financial Information