



## CITY OF HOUSTON - CITY COUNCIL

Meeting Date: 9/9/2020

ALL

Item Creation Date:

S28790 - Reflective and Non-Reflective Materials - MOTION

Agenda Item#: 19.

### Summary:

### Background:

**Formal Bids Received July 25, 2019 for S35-S28790 - Approve various awards, as shown below, in the amount not to exceed \$3,055,140.30 for reflective and non-reflective materials for various departments.**

### Specific Explanation:

The Chief Procurement Officer recommends that City Council approve various awards, as shown below, in the amount not to exceed **\$3,055,140.30** for reflective and non-reflective materials for various departments. It is further requested that authorization be given to make purchases, as needed, for a **36-month period with two one-year options**. This award consists of price lists for various reflective and non-reflective materials. The Houston Airport System and Houston Public Works will use these items to mark equipment, hoses, areas for safety on runways, streets and traffic signs citywide.

This is a price list award. The best discount which determines the low bid for a price list is the best bid received for quantities of high-use items selected as samples pricing items based on the current needs of the department. The bid total for sample pricing items does not represent the total amount estimated to be purchased; rather, this award recommendation is for the total estimated expenditures projected over the awarded term based on the low bid submitted for the representative samples.

This project was advertised in accordance with the requirements of the State of Texas bid laws. Nine prospective bidders downloaded the solicitation document from SPD's e-bidding website, and five bids were received as outlined below.

**3M Company:** Award on its low bid meeting specifications for Group 1 (Avery Dennison price list which includes but is not limited to prisma reflective sheeting and fluorescent lens); and Group 2 (3M price list which includes but is not limited to reflective film, lens, barricade tape and sheeting) in the amount not to exceed \$2,587,686.80.

	<u>Company</u>	<u>Sample Pricing Total</u>
1.	ORAFOL Americas, Inc.	\$ 802.40 (Did Not Meet Specifications)
2.	<b>3M Company</b>	<b>\$ 1,492.78</b>
3.	Avery Dennison	\$ 1,836.90

**Nippon Carbide Industries (USA), Inc.:** Award on its low bid meeting specifications for Group No. 3 (Nippon price list which includes but is not limited to pressure sheeting, reflective sheeting and reflective tape) in the amount not to exceed \$467,453.50.

	<u>Company</u>	<u>Sample Pricing Total</u>
1.	ORAFOL Americas, Inc.	\$ .61 (Did Not Meet Specifications)
2.	3M Company	\$ .63 (Did Not Meet Specifications)
3.	<b>Nippon Carbide Industries (USA), Inc.</b>	<b>\$ 205.36</b>

Group 4, Item Nos. 1 thru 5 are not being awarded. These items will be purchased on an as needed basis.

### MWBE:

Zero percentage goal-document approved by the Office of Business Opportunity.

### Hire Houston First:

The proposed award requires compliance with the City's 'Hire Houston First' (HHF) ordinance that promotes economic opportunity for Houston businesses and supports job creation. In this case, **3M Company** and **Nippon Carbide Industries (USA), Inc.** do not meet the requirements for HHF designation; no HHF firms were within three percent.

### Fiscal Note:

Funding for this item is included in the FY2021 Adopted Budget. Therefore, no Fiscal Note is required as stated in the Financial Policies.

9/1/2020

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*Jerry Adams*  
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*Carol Haddock*  
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9/2/2020

**Jerry Adams, Chief Procurement Officer  
Finance/Strategic Procurement Division**

**Carol Ellinger Haddock, P.E., Director  
Houston Public Works**

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<b>Estimated Spending Authority:</b>			
<b>Department</b>	<b>FY 2021</b>	<b>Out Years</b>	<b>Total</b>
<b>Houston Public Works</b>	\$625,000.00	\$2,175,000.00	\$2,800,000.00
<b>Houston Airport System</b>	\$ 51,028.06	\$ 204,112.24	\$ 255,140.30
<b>Total</b>	<b>\$676,028.06</b>	<b>\$2,379,112.24</b>	<b>\$3,055,140.30</b>

**Amount of Funding:**

\$2,800,000.00 HPW - Dedicated Drainage & Street Renewal Fund-Metro et al (2312)

\$ 255,140.30 HAS - Revenue Fund (8001)

**\$3,055,140.30**

**Contact Information:**

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**ATTACHMENTS:**

<b>Description</b>	<b>Type</b>
S28790 MWBE	Backup Material
S28790 Bid Tabulation	Backup Material
S28790 Form B	Backup Material
S28790 Attachment A	Financial Information
S28790 Tax Report	Backup Material
S28790 Ownership Information	Backup Material
Funding Information Fund 2312	Signed Cover sheet
Funding Verification for Fund 2312	Financial Information