



CITY OF HOUSTON - CITY COUNCIL

Meeting Date:

ALL

Item Creation Date: 11/8/2016

N25921 - Medium- Heavy-Duty Cab and Chassis and Truck Bodies - Motion

Agenda Item#:

Summary:

Background:

Formal Bids Received for S38-N25921 - Approve an award to Caldwell Automotive Partners, LLC d/b/a Caldwell Country Ford, LLC and Houston Freightliner, Inc. in the total amount of \$9,137,115.00 for the purchase of medium- heavy-duty cabs and chassis and truck bodies for various departments.

Specific Explanation:

The Director of the Fleet Management Department and the Chief Procurement Officer recommend that City Council approve various awards, as shown below, in the total amount of \$9,137,115.00 for the purchase of medium- heavy-duty cabs and chassis and truck bodies for various departments. These trucks will be used citywide by Department personnel to provide City services to the citizens of Houston. The funding for these vehicles is included in the adopted FY 17 Equipment Acquisition Plan.

The project was advertised in accordance with the State of Texas bid laws. Thirty prospective bidders downloaded the solicitation document from SPD's e-bidding website and three bids were received as outlined below:

Caldwell Automotive Partners, LLC d/b/a Caldwell Country Ford, LLC: Award on its sole bid for Item No. 2, one 17,500-lb. Gross Vehicle Weight Rating (GVWR) gasoline-powered cab and chassis to be mounted with a stakebed body and knuckle boom crane, and Item No. 3, six 19,500-lb. GVWR gasoline-powered cabs and chassis to be mounted with a 36-foot aerial manlifts in the total amount of \$597,070.00.

Houston Freightliner, Inc.: Award on its sole bid for Item No. 4, five 36,000-lb. GVWR cabs and chassis mounted with a service body crane trucks; Item No. 5, seven 35,000-lb. GVWR cabs and chassis with seven semi-tractor trailer bodies; Item No. 6, six 36,200-lb. GVWR cabs and chassis to be mounted with service bodies, Item No. 8, three 66,000-lb. GVWR cabs and chassis to be mounted with 10/12 cubic yard dump trucks; and Item No. 13, seventeen 31,000-lb. GVWR cabs and chassis to be mounted with sewer jet bodies, and on its low bid for Item No. 14, six 66,000-lb. cabs and chassis to be mounted with jet/vacuum bodies in the total amount of \$8,540,045.00.

<u>Company</u>	<u>Amount</u>
1. Houston Freightliner, Inc. (Bid #1)	\$2,241,594.00 (Partial Bid/Higher Unit Price)
2. Houston Freightliner, Inc. (Bid #2)	\$8,540,045.00

The cab and chassis to be mounted with a service body crane truck and the cabs and chassis to be mounted with the aerial manlifts will be used by the Departments personnel to maintain and operate the communications infrastructure and to install and repair traffic signals throughout the City. The cab and chassis with semi-tractor trailer bodies will be used by the Departments personnel to haul material from City of Houston of residences to landfills and/or recycling facilities. The cabs and chassis will come with a full five-year/60,000 mile warranty, and the bodies will come with a full one-year warranty.


No bids were received for Items 1,7,10 and 11. Bids received for Item 9 were rejected because the vendor did not bid the specified vehicle. The abovementioned items will be readvertised at a later date.

M/WBE Subcontracting:

Because these trucks are manufactured with factory-installed options and are shipped directly to the manufacturer's authorized dealer, the only M/WBE potential for these trucks is the purchase and installation of non-factory options such as truck bodies. This bid was advertised with an 11% M/WBE goal for the purchase of non-factory options. To the extent possible, the supplier listed below has

Recommended Supplier	Item No. with M/WBE Goal	Award Amount	M/WBE Supplier	M/WBE Participation Amount	Percentage
Caldwell Automotive Partners, LLC d/b/a Caldwell Country Ford, LLC	2 & 3	\$597,070.00	General Truck Body Manufacturing, Inc.	\$78,216.17	13.1%

Policy Ord. 2014-1078."



Jerry Adams, Chief Procurement Officer
Finance/Strategic Procurement Division


Departmental Approval Authority

ATTACHMENTS:

Description	Type
<u>N25921 Houston Freightliner Good Faith Effort</u>	Backup Material
<u>N25921 Fiscal Form A PWE</u>	Financial Information
<u>N25921 Fiscal Form A SWD</u>	Financial Information
<u>N25921 Caldwell OBO Documents</u>	Backup Material
<u>N25921 Houston Freightliner Fair Campagin</u>	Backup Material
<u>N25921 Caldwell Ford Fair Campagin</u>	Backup Material
<u>N25921 Form B</u>	Backup Material
<u>N25921 Delinquent Tax Report Houston Freightliner</u>	Backup Material
<u>N25921 Delinquent Tax Report Caldwell Ford</u>	Backup Material
<u>N25921 Affidavit of Ownership Caldwell Ford</u>	Backup Material

N25921 Affidavit of Ownership Houston Freightliner
N25921 RCA Funding Summary
N25921 Official Bid Tabulation

Backup Material
Backup Material
Backup Material